

Salvo Soccer Club
Thomas Macmillan

March 6, 2020

Dear Thomas,

We are excited about the opportunity to work with you and your group!

Our goal is to provide your group with a premier soccer travel experience that exceeds your expectations and creates memories for your participants that will last a lifetime!

Please find enclosed your International Tour proposal.

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Should you have questions regarding any part of the enclosed information, call Mike Stebbins or myself at (800) 724-6076. We can arrange a group conference or Skype call with your group to discuss the tour and this proposal.

Yours in Soccer,

Loek van Zijl
President Premier International Tours

About Premier International Tours

- A+ rating with the Better Business Bureau (BBB).
- BBB Torch Award recipient. The Torch Award is the most prestigious award the BBB can present to a business. Being a recipient indicates that the business not only believes in the high standards promoted by the BBB, but also consistently acts on them and continuously integrates them into daily practices.
- Preferred International Travel Partner of US Youth Soccer.
- International Tour Partner of US Club Soccer and organizer of the US Club Soccer id2 National Selection international tours.
- Official Partner of United Soccer Coaches.
- NIKE partner since 1994.
- Our staff has 60+ years of experience in organizing international tours for groups.



Benefits your group will receive traveling with Premier International Tours

- A minimum of one free trip. For every 19 paying travelers you will receive one free trip (free trips do not include supplements for double or single rooms in hotels if applicable).
- **A free trip** for your coach, or a representative from your group, **to Barcelona, Spain late January–early February of 2021 if you book your 2021 team tour by May 1, 2020.** This trip will include a visit to an FC Barcelona game, a visit to FC Barcelona's training facilities to watch youth teams train and play, a tour of the Nou Camp, a session with youth coaches from Espanyol and sightseeing in Barcelona! Please [click here](#) for our 2020 Barcelona coaches tour report and pictures.
- Free NIKE Soccer T-Shirts for every person who travels with your group. Nike sales will also offer each player traveling an additional apparel item (jersey, etc.) as part of our partnership with Nike.
- We will assist in managing all payments. We accept credit card payments as well as checks. Before your group books, we will discuss a payment schedule with you.
- A (bi) monthly payment plan can be arranged so people can spread out the payments.
- We have a special [tour preparation](#) and [fundraising guide](#) available on our website.
- We have a tour operator liability insurance coverage which also protects your participants and their payments.
- Supplemental travel and trip cancellation insurance offered for all travelers.
- We offer help rescheduling flights for people who might want to extend their stay.



International Soccer Tour 2021 Itinerary

Salvo Soccer Club

Spain – Donosti Cup

Travel dates:

July 3-11, 2020.

Itinerary:

- July 3 Departure from Minneapolis-St. Paul airport.
- July 4 Arrival Bilbao, San Sebastian or Pamplona airport and transfer to San Sebastian for the Donosti Cup.
- July 5 Start of the tournament. Evening opening ceremony at Anoeta Stadium, home of Spanish pro club Real Sociedad.
- July 6 Continuation tournament.
- July 7 Continuation tournament.
- July 8 Play-off's, evening coaches' game and Paella party for all participants.
- July 9 Play-off's, evening players' party, closing dinner and coaches' party.
- July 10 Tournament Finals and farewell.
- July 11 Transfer to Bilbao, San Sebastian, Pamplona or Barcelona airport. Return flight.



Donosti Cup



Donosti Cup



Donosti Cup



Donosti Cup Opening Ceremony

Price per person*:

- 45-49 people traveling - \$3,218.00
- 40-44 people traveling - \$3,241.00
- 35-39 people traveling - \$3,271.00
- 30-34 people traveling - \$3,310.00
- 25-29 people traveling - \$3,366.00
- 20-24 people traveling - \$3448.00

* Prices are based on contracted airline fares for 2020. We will know more about fares for 2021 approx. 11 months prior to departure date, when airlines publish flights and fares, and can confirm pricing then.

Price inclusions:

- Round trip airfare, including airport taxes and fuel surcharges. Prices are always subject to availability of flights and fares at time of booking.
- Accommodations and meals as specified in this proposal – see below. Hotel options are subject to availability at time of tour booking.
- Ground transportation – see below.
- Costs for arranging the sport program – see below.
- Services of a local tour assistant – see below.
- 1 free trip for every 19 paying participants.

Sport program included:

San Sebastian: Participation in the Donosti Cup.

Accommodation and meals included:

Donosti Cup/San Sebastian: 4-star hotel accommodation in San Sebastian.

- Daily breakfast, lunch and dinner included. First meal included is dinner July 4 and last meal is breakfast July 10. Breakfast served in the hotel and lunches and dinners at the tournament meal center.
- Hotel located in San Sebastian, not far from the city center and beaches.
- Accommodation in rooms based on 3-4 sharing a room. All rooms have private bathroom, Wi-Fi, air-conditioning, TV, mini bar and telephone and hotel has lounge/bar, restaurant and sometimes and outdoor swimming pool.
- Double/twin (2 people per room) and single rooms available. Supplement per person for a 7-night stay is \$105.00 sharing a room for 2 people and \$767.00 for a single room. Breakfast will be served at the hotel, lunches and dinners with your team at the tournament cafeteria.

Ground transportation included:

During your entire stay a private bus will be available exclusively for your group – 10 hours a day.

Local guide services included:

A local tour assistant will be assigned to be exclusively with your group full time each day during your stay to provide you with any assistance when necessary, and help plan or amend your daily schedule as needed.

Options available (not included in prices)

Accommodation options Donosti Cup:

Instead of 4-star hotel accommodation in San Sebastian, we can offer the following options at lower cost:

- 4-star hotel accommodation in a hotel located outside San Sebastian, maximum 10-20 miles from the city center of San Sebastian. Daily breakfast, lunch and dinner included. Rooms for 1-3 people all with private bathroom, TV, phone and air-conditioning. The hotel has a restaurant, bar and sometimes and outdoor swimming pool. Price reduction for this hotel accommodation is approx. \$150.00 per person based on 3 people per room. Consult us for more information.

- 3-star hotel accommodation in a hotel located in, or maximum 10 miles from, the city center of San Sebastian. Daily breakfast, lunch and dinner included. Rooms for 1-4 people all with private bathroom, TV and phone. The hotel has a reception area, lobby and breakfast room. Price reduction for this hotel accommodation is approx. \$350.00 per person based on 3-4 people per room. Consult us for more information.

Please notice all hotel accommodation options are subject to availability upon tour booking. We recommend your group book one of the 4-star hotel options because the 3-star hotels are not all guaranteed to have air-conditioning.

Travel insurance option:

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

Not included in prices:

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Admission fees to attractions.
- Single rooms in hotels. Single rooms are available at a supplement of \$40.00 per person per night on top of the double room supplements outlined in the accommodation description.

International Soccer Tour 2021 Itinerary
Salvo Soccer Club
Italy – San Marino Cup

Travel dates:

July 3-10, 2021.

Itinerary:

July 3 Departure from Minneapolis airport.
July 4 Arrival Bologna or Venice airport. Transfer to your accommodation in the Rimini area for the San Marino Cup.
July 5 Morning start San Marino Cup with preliminary games.
July 6 Preliminaries.
July 7 Preliminaries. Evening Welcome Gala dinner for 2 coaches from each team.
July 8 Intermediaries. Evening tournament disco.
July 9 Finals and prize-giving ceremony.
July 10 Transfer to Venice or Bologna airport and return flight.

Price per person*:

45-49 people traveling - \$3,077.00
40-44 people traveling - \$3,129.00
35-39 people traveling - \$3,120.00
30-34 people traveling - \$3,183.00
25-29 people traveling - \$3,250.00
20-24 people traveling - \$3,409.00

* Prices are based on published group fares for 2020. We will know more about fares for 2021 approx. 11 months prior to departure date, when airlines publish flights, and can confirm pricing then.

Price inclusions:

- Round trip airfare, including airport taxes and fuel surcharges. Prices are always subject to availability of flights and fares at time of booking.
- Accommodations and meals as specified in this proposal – see below.
- Ground transportation – see below.
- Costs for arranging the sport program – see below.
- Services of a local tour assistant – see below.
- 1 free trip for every 19 paying participants.

Sport program included:

San Marino: Participation in the San Marino Cup.

Accommodation and meals included:

San Marino Cup: San Marino Cup: 4-star (Italian classification) Hotel accommodation in or around Rimini.

- Daily breakfast and dinner included.
- Located close to the cozy boulevard along the 'Riviera Romagnola' where you'll find a variety of bars, restaurants, terraces and places of entertainment.
- Includes accommodation in rooms for 3 people and all rooms have private bathroom, Wi-Fi access and air conditioning. All rooms are equipped with TV and telephone and most rooms do have a small fridge as well.
- Facilities include a dining room and most hotels have a bar, TV-lounge and a terrace.
- Double rooms are available at a supplement of \$20.00 per person per night.

We can book your group in a 3-star hotel instead of 4-star hotel at a reduced price. However, we strongly recommend the 4-star hotel accommodation based on feedback from past participating teams and because 4-star hotels have air-conditioning. Price reduction for a 3-star hotel is approx. \$150 per person total. Consult us for more information.

Ground transportation included:

During your entire stay a private bus will be available exclusively for your group – 8-9 hours a day. Note: the bus will be available for local excursions within 60 kilometers of distance from San Marino/ Adriatic Riviera.

Local guide services included:

A local bi-lingual tour manager will be assigned to be exclusively with your group full time each day during your stay in each destination to provide you with any assistance when necessary, and help plan or amend your daily schedule as needed.

Options available (not included in prices)

Travel insurance option:

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

Not included in prices:

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Admission fees to attractions. This applies to per person admissions for sights and attractions as well as city admission fees (called ZTL fees) for the touring bus in Italy. These ZTL fees are approx. \$100.00 - \$250.00 when you enter a city ZTL zone. There are options to avoid these fees – consult us for more information on this.
- Single rooms in hotels. Single rooms are available at a supplement of \$40.00 per person per night on top of the double room supplements outlined in the accommodation description.

International Soccer Tour 2021 Itinerary
Salvo Soccer Club
France – Paris World Games

Travel dates:

July 3-11, 2021.

Itinerary:

July 3	Departure from Minneapolis-St. Paul airport.
July 4	Arrival Paris airport. Transfer to your accommodation in the Paris area.
July 5	Start group games (1st part) Paris World Games and opening ceremony.
July 6	Group games (2nd part).
July 7	Group games (3rd part) and A / B play-off games (1st part).
July 8	A/B play-off games (2nd part).
July 9	A/B play-off games (3rd part) – evening coaches reception.
July 10	Finals – some finals might take place July 12.
July 11	Transfer to Paris airport and return flight.

Price per person*:

\$3,474.00

* Prices are based on contracted airline fares for 2020. We will know more about fares for 2021 approx. 11 months prior to departure date, when airlines publish flights and fares, and can confirm pricing then.

Price inclusions:

- Round trip airfare, including airport taxes and fuel surcharges. Prices are always subject to availability of flights and fares at time of booking.
- Accommodations and meals as specified in this proposal – see below. Hotel accommodation is subject to availability at time of tour booking.
- Ground transportation – see below.
- Costs for arranging the sport program – see below.
- Services of a local tour assistant – see below.
- 1 free trip for every 19 paying participants.

Sport program included:

Paris: Participation in the Paris World Games.

Accommodation and meals included:

Paris World Games: 4-star hotel accommodation in Paris on the outskirts of the city center. Daily breakfast, lunch and dinner included. Lunches and dinners (11 meals total) will be served at the tournament meal center and/or proper restaurants.

With a nod to the street art that this neighborhood is known for, this hotel offers you spacious double/twin rooms (2 people per room) that feature a modern decor, private bathroom with shower and bathtub, satellite TV, phone, air-conditioning and free Wi-Fi. Hotel is close to Kremlin-Bicêtre's Chinatown and the Cité Florale. You will find many shopping centers nearby, and Metro Line 7, only 600 meters away, makes it simple to reach the main tourist attractions of Paris.

Ground transportation:

During the Paris World Games the tournament organizer includes free public transportation which offers public bus or train transportation between the hotels, fields and meal center. Some fields are within walking distance of the hotels. Airport transfers are included as well.

Local guide services included:

A local tour/tournament assistant will be assigned to be exclusively with your group full time each day during your stay to provide you with any assistance when necessary, and help plan or amend your daily schedule as needed.

Options available (not included in prices)

Accommodation options Paris World Games:

Instead of 4-star hotel accommodation in San Sebastian, we can offer the following options at lower cost: Three-star hotel – Hotel (Ibis Issy-les-Moulineaux hotel or similar) has 164 comfortable, air-conditioned rooms with free WIFI, a restaurant that is open for lunch and dinner, 4 meeting rooms and a private car park. In the heart of Issy-les-Moulineaux, 5 minutes from the Porte de Versailles exhibition center and close to the main attractions of Paris (Champs Elysées, Eiffel Tower, Roland Garros stadium, and the La Défense business district). Rooms for 2 people with one double (queen) or 2 twin beds. All rooms include private bathroom. Price reduction for this hotel option is approx. \$350.00 per person

Travel insurance option:

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

Not included in prices:

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Admission fees to attractions.
- Single rooms in hotels. Single rooms are available at a supplement of \$50.00 per person per night on top of the double room supplements outlined in the accommodation description, unless otherwise noted in the accommodation description.

Tournament Information

DONOSTI CUP - SAN SEBASTIAN/SPAIN

In 2021, approximately 700 teams will participate. That makes this tournament one of the biggest tournaments in Southern Europe. The Donosti Cup tournament headquarters are located in and around the Estadio Anoeta, the stadium of Real Sociedad. Many of the games are played at the official training complex for Real Sociedad with 4 grass fields, a small stadium and 1 artificial grass field. San Sebastian is a beautiful city in the Northern part of Spain located at the Bay of Biscay.



Donosti Cup facts:

- 600+ international youth soccer teams
- Guaranteed minimum 4 matches per team
- The Opening Ceremony of the tournament takes place in Estadio Anoeta, the home stadium of La Liga team Real Sociedad.

Touristic information:

- San Sebastian: On the banks of the Bay of Biscay and surrounded by green mountains, San Sebastian is a delightful city that provides a feast for the senses. The best-known image of San Sebastián is its almost perfectly shell-shaped bay, widely considered to be one of the most beautiful in the world. The city is home to 180,000 people and is the cultural and tourist capital of the Basque Country. The city has beautiful constructions, such as the Grand Casino (present Town Hall), the Miramar Palace, summer residence of the Court, or the bridges over the Urumea River. The houses of the Old Quarter, full of bars and restaurants, date from previous times. In the Old Quarter, the local passion for gastronomy is palpable. From the miniature cuisine of the 'pintxos' to the restaurants of the creative cuisine masters, good eating is one of Donostia's commandments.
- Biarritz – France: Make a trip to this popular and lively beach resort town on the Atlantic coast in southwest France which is about a 45-minute drive from San Sebastian.

For more information about the tournament including age groups, rules and regulations and more touristic information please visit the tournament website:

<http://www.donosticup.com/en>



Tournament Information

SAN MARINO CUP - REPUBLIC OF SAN MARINO/ITALY

The San Marino Cup will take place on the nice grass and turf soccer fields of the Republic of San Marino whose territory is part of the Italian peninsula. The San Marino Olympic Sports Center with the Olympic soccer stadium of Serravalle will be hosting the tournament headquarters, the great opening ceremony and the main final games. Other quality soccer fields will be available in the Rimini, Riccione, Villa Verucchio and San Marino area. The largest Italian youth soccer tournament for boys and girls - 75 teams, 18 countries, 4 Continents and more than 2000 participants were represented. If you are still thinking about it, hurry up! We are waiting to welcome you at the San Marino Cup, a tournament of your dreams!



San Marino Cup facts:

- 100 international youth soccer teams
- 18 Countries, 4 Continents and more than 3000 participants.
- Matches played on 12 grass/artificial grass fields in the Rimini Riviera and San Marino Republic.

Touristic information:

- Rimini, bordering on the northern part of Riccione, is the largest seaside resort on the Adriatic coast. The city shows two different faces. The old center, west of the rail road, with its roman and medieval monuments. On the other side of the rail road you will find the attractive new city with about 15 kilometres beautiful beaches, numerous hotels, restaurants, shopping centers and a promenade with all one may expect in a topper of sun tourism. In Rimini, you can find a lot of attractions such as the "Delfinario" (dolphin shows) and Fabilandia (amusement park) for the younger participants.
- San Marino is a miniature state in the foothills of the Apennines. It is famous for its spectacular position on top of a bare rock (Monte Titano), where you already can see from a long distance the three castles, dominating the "capital". The center of San Marino, of which you can have breath-taking views on the surroundings, is especially attractive because of its small alleys with numerous shops, taverns and pizzerias/restaurants.
- Mirabilandia: An Italian amusement park, located in Savio, a frazione of Ravenna, which is located in Emilia-Romagna. With a total area of 850,000 square meters, it is the biggest Park of Italy. Admission fee approx. Euro 14.00 per person.
- Italia in Miniatura (Rimini). An unforgettable itinerary through more than 270 architectural and scenic wonders, in a lively, evocative scenario. Perfect 1:25 and 1:40 scale replicas of monuments, ancient castles, famous piazzas, mountains, seas and lakes. From ancient times to the present day.

For more information about the tournament including age groups, rules and regulations and touristic/sightseeing information please visit the tournament website: <http://www.sanmarinocup.com/>

Tournament Information

PARIS WORLD GAMES – PARIS/FRANCE

In 2020 the Paris World Games had between 32 to 48 teams per age category from various countries (UK, Morocco, Tunisia, Belgium, China, Mexico, Brazil, USA, Argentina, Oman, Lebanon, Algeria, Bangladesh, Congo, Ethiopia, India, Canada, etc.). Teams included pro teams such as Olympique Lyonnais, Montpellier, PFC, PSG, etc.



Paris World Games facts:

- 100-200 soccer teams
- 62 countries
- 5 sports
- Opening ceremony in Stade Charléty.
- Games will take place on various turf fields at approx. 10-20 soccer complexes in the suburbs of Paris with some fields located close to landmarks like the Eiffel Tower.

Touristic Information:

- Sightseeing in Paris including famous landmarks like the Eiffel Tower, the Louvre, Notre Dame Cathedral, Arc de Triomphe and the Champs-Élysées.
- Visit Versailles/Palace of Versailles. Versailles, is a royal château in Versailles in the Île-de-France region of France.
- Visit Disneyland Paris.

For more information about the tournament including age groups, rules and regulations and touristic/sightseeing information please visit the tournament website:

<https://www.parisworldgames.com/>



How to book and payment conditions:

1. Contact us with any questions, concerns, or changes to the itinerary/tour proposal.
2. Share and discuss the tour proposal with your group and set a date to get commitments for the tour.
3. Set a date to collect deposits to commit to the tour. We require a non-refundable US\$ 200.00 deposit per person to book the tour – see below for more information about payments.
4. Once you have deposits and are ready to book the tour, fill out the Booking Form (document sent in the same e-mail as this proposal) and send it back to us along with the group's deposit (see below for more information about payments and this information is also included on your group's website page).
5. We will have a page on our website specifically for your group with your group's tour information, our General Conditions, payment information, fundraising, deadlines, a tour preparation guide and more. This website link has been e-mailed to your coach/team manager to share with the group.

Additional information about payments:

Your group can make (bi) monthly payment installments to pay for the tour. The payment installments will be discussed between Premier International Tours and the group leader to ensure that the installments will work for all participants and overseas partners involved in the tour.

The deposit and installments can be made by credit card or by check. We will make a customized credit card authorization form for your group (will be sent to the coach/team manager) which would then need to be filled out by your group participants and sent back to us. We will keep this form on file for each installment. If participants decide that they will make payments by check, the checks will need to be sent in the mail a week before the installment is due to ensure that the payment is made on time. Include participant name(s) and group name on check. More information about payments can be found on your group's tour website page on our website.

Complete the Booking Form and
send it in
via mail, fax, or email.

Make the deposit of \$200.00
per person

Confirm list of participants

Testimonials

"Our recent European trips with Premier International Tours were first class from start to finish. The quality of opponents, accommodations and overall organization was professional and handled with great care. The staff completely understood the level of play and the scheduling required to meet the demands of the competition."

Gerry McKeown - Director and Coach - US Club Soccer National id2 program



"International competition is one of the great soccer experiences for any team. Using the services of Premier International Tours ensures both you and your players will have a memorable and problem-free journey."

Lynn Berling-Manuel – Chief Executive Officer of the United Soccer Coaches (Formerly NSCAA)



"I have been working with Premier International Tours since the mid 90's. Together we have organized tournaments, camps as well as international soccer travel for our teams and coaches to countries such as Spain, Italy, Sweden, Aruba, the Netherlands and Denmark. When I think about Premier International Tours the following words come to my mind: very organized, reliable and trustworthy."

Hassan Nazari, President – Dallas Texans



"In 1984 our Club took the first team on an international tour. Ever since 1984 we have been taking teams abroad. All these tours were organized by Loek van Zijl/Premier International Tours. I don't think there will be many partnerships in Sport that last more than 30+ years. Every year our tour is organized in a professional way and all our travelers always come back with Soccer and Cultural memories that last a lifetime. We can sincerely recommend Premier International Tours."

David Richardson, President/Technical Director – Sockers FC Chicago



Check our ["Testimonials" page](#) on our website for testimonials and references from other groups that have traveled, and check our [Facebook page](#) and [website news section](#) to see reports of many of the groups that have traveled with us.

Contact Us – (800) 724-6076

Loek van Zijl - President/Founder

Loek@premierinternationaltours.com



Loek is the CEO and President of Premier International Tours USA and works in the main office in Colorado. In his 35+ years with Premier International Tours, formerly known as Euro-Sporting, Loek has provided invaluable help to countless American clubs and teams as they travelled overseas. Loek is also a former soccer player, with 20 years' experience as a goalkeeper, and an ardent fan of the European game as well as American Football. In his time off he loves hiking, fishing and is a huge Denver Broncos fan.

Mike Stebbins - Sales and Marketing

Mike@premierinternationaltours.com



Mike has been with Premier International Tours for over the last 20 years and his experience has given him deep insight into the needs and goals of teams planning to travel overseas. When not playing sports, watching sports or traveling for sports, Mike enjoys working out, trying different world delicacies and spending time with friends and family. Mike's favorite international destinations he's visited include Barcelona, Paris, Amsterdam, Venice, Lisbon and Prague.

Eric Voelz – Sales and Tour Administration

Eric@premierinternationaltours.com



Eric joined Premier International Tours after previous stops at UCLA, Arizona State, and Eastern Michigan where he had the opportunity to work with prominent names in NCAA Basketball and Soccer. Before he started working in the field of Athletics, he excelled at both Basketball and Soccer at Riverview High School where he was named All-Area and All- State (respectively). From there, he went on to play Basketball at Adrian College.

Other team members:

- Geoffrey – Media Relations and Web Design
- Joanne – Finance Office
- Meghan – Finance Office