

**Ithaca College Women's Soccer**  
Mindy Quigg

December 13, 2019

Dear Mindy,

We are excited about the opportunity to work with you and your group!

Our goal is to provide your group with a premier soccer travel experience that exceeds your expectations and creates memories for your participants that will last a lifetime!

Please find enclosed your International Tour proposal.

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Should you have questions regarding any part of the enclosed information, call Mike Stebbins or myself at (800) 724-6076. We can arrange a group conference or Skype call with your group to discuss the tour and this proposal.

Yours in Soccer,

Loek van Zijl  
President Premier International Tours

## About Premier International Tours

- A+ rating with the Better Business Bureau (BBB).
- BBB Torch Award recipient. The Torch Award is the most prestigious award the BBB can present to a business. Being a recipient indicates that the business not only believes in the high standards promoted by the BBB, but also consistently acts on them and continuously integrates them into daily practices.
- Preferred International Travel Partner of US Youth Soccer.
- International Tour Partner of US Club Soccer and organizer of the US Club Soccer id2 National Selection international tours.
- Official Partner of United Soccer Coaches.
- NIKE partner since 1994.
- Our staff has 60+ years of experience in organizing international tours for groups.



## Benefits your group will receive traveling with Premier International Tours

- A minimum of one free trip. For every 19 paying travelers you will receive one free trip (free trips do not include supplements for double or single rooms in hotels if applicable).
- **A free trip** for your coach, or a representative from your group, **to Barcelona, Spain late January–early February of 2021 if you book your 2021 team tour by April 1, 2020.** This trip will include a visit to an FC Barcelona game, a visit to FC Barcelona's training facilities to watch youth teams train and play, a tour of the Nou Camp, a session with youth coaches from Espanyol and sightseeing in Barcelona! Please [click here](#) for our 2019 Barcelona coaches tour report and pictures.
- Free NIKE Soccer T-Shirts for every person who travels with your group.
- We will assist in managing all payments. We accept credit card payments as well as checks. Before your group books, we will discuss a payment schedule with you.
- A (bi) monthly payment plan can be arranged so people can spread out the payments.
- We have a special [tour preparation](#) and [fundraising guide](#) available on our website.
- We have a tour operator liability insurance coverage which also protects your participants and their payments.
- Supplemental travel and trip cancellation insurance offered for all travelers.
- We offer help rescheduling flights for people who might want to extend their stay.



## **International Soccer Tour 2021 Itinerary Ithaca College Women's Soccer Italy and Germany – Florence and Munich**

### **Travel dates:**

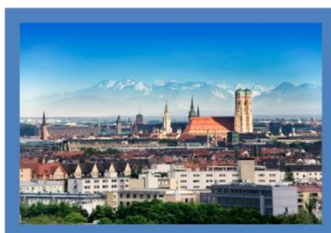
March-April of 2021. Exact dates TBD.

### **Itinerary:**

- Day 1 Departure from Newark or NYC airport.
- Day 2 Arrival Florence, Pisa or Milan airport and transfer to your accommodation in Montecatini, near Florence.
- Day 3 Sightseeing in Florence. You will visit major sights such as the Duomo, Ponte Vecchio, the Oltrarno, the Palazzo Vecchio, Piazza della Signoria and of course Piazza Michelangelo. Evening game vs. a local team.
- Day 4 Day trip to Pisa, known for its Torre Pendente (Leaning Tower). Optional evening cooking class.
- Day 5 Excursion to Sienna and/or Viareggio, a popular seaside resort on the Mediterranean. Evening game vs. a local team.
- Day 6 Transfer to your accommodation in Munich, Germany.
- Day 7 Make a bus tour past all of Munich's famous sights such as: the Peterskirche; the Marienplatz, with the Old and New Town Hall; the Residenz, the Royal Palace; the Deutsches Museum; the Munich Municipal Museum; the Frauenkirche and the St. Michaelskirche. A trip to the Olympic village, built for the 1972 Olympic Games, will be included as well. Evening game vs. a local club.
- Day 8 Morning training session with a coach from a Munich area pro club or the German Soccer Federation. Day excursion to Dachau. The name has been a symbol of horror and despair since the first Nazi concentration camp was built here in 1933. There is now a museum that houses an exhibition to document this grim piece of history. Also visit Allianz Arena, home of Bayern Munich.
- Day 9 Excursion to Schloss (Castle) Nymphenburg. Evening game vs. a local team.
- Day 10 Transfer to Munich airport and return flight.



Rye Revolution



Munich Skyline



Putnam City North High School



Allianz Arena Home of Bayern Munich

\*The above itinerary is a provisional/suggested itinerary and can/will change depending on your group's specific wishes, the final game schedule for your team(s) and any pro game visit(s) incorporated for your group. Sightseeing admission fees are not included in the prices but can be added and pre-booked based on your group's specific wishes. Consult us for more information.

**Price per person\*:**

45-49 people traveling - \$2,621.00

40-44 people traveling - \$2,678.00

35-39 people traveling - \$2,740.00

30-34 people traveling - \$2,827.00

25-29 people traveling – \$2,946.00

20-24 people traveling - \$3,126.00

\* Prices quoted above are based on 2020 published group fares. Group fares for 2021 will be published approx. 11 months prior to departure date and we can re-confirm pricing then.

**Price inclusions:**

- Round trip airfare, including airport taxes and fuel surcharges. Prices are always subject to availability of flights and fares at time of booking.
- Accommodations and meals as specified in this proposal – see below.
- Ground transportation – see below.
- Costs for arranging the sport program – see below.
- Services of a local tour assistant – see below.
- 1 free trip for every 19 paying participants.

**Sport program included:**

**Italy:** We will arrange 2 games per team.

**Germany:** We will arrange 2 games per team. We will also arrange a training session with a coach from a Munich area pro club or the German Soccer Federation.

**Accommodation and meals included:**

**Italy:** 3-star Hotel accommodation in Montecatini near Florence.

- Daily breakfast and dinner included.
- Montecatini is a tourist resort 30 miles from Florence.
- The hotel has a restaurant, bar and lounge with TV.
- Rooms for 3 people (triple rooms) include TV, telephone, bathroom with shower and toilet.
- Double rooms are available at a supplement of \$15.00 per person per night.

**Germany:** 3-star Hotel accommodation in the Munich area.

- Daily breakfast and dinner included.
- Hotel located in the suburbs of Munich just 10 minutes from Munich city center by car.
- The hotel has a restaurant, bar and lounge with TV.
- Rooms for 3 people (triple rooms) include TV, telephone, bathroom with shower and toilet.
- Double rooms are available at a supplement of \$15.00 per person per night.

**Ground transportation included:**

During your entire stay a private bus will be available exclusively for your group – 10 hours a day.

**Local guide services included:**

A local tour assistant will be assigned to be exclusively with your group full time each day during your stay in each destination to provide you with any assistance when necessary, and help plan or amend your daily schedule as needed.

**Options available (not included in prices)**

**Sport program options:**

- A 2-hour training session with your own coaching staff – costs approx. \$300.00 per 2 hours.
- Visit and tour of a pro team stadium – approx. \$30.00 per person.

**Travel insurance option:**

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

**Not included in prices:**

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Admission fees to attractions. This applies to per person admissions for sights and attractions as well as city admission fees (called ZTL fees) for the touring bus in Italy. These ZTL fees are approx. \$100.00 - \$250.00 when you enter a city ZTL zone. There are options to avoid these fees – consult us for more information on this.
- Single rooms in hotels. Single rooms are available at a supplement of \$40.00 per person per night on top of the double room supplements outlined in the accommodation description.

## **Touristic information Florence**

Florence is the capital city of the Italian region of Tuscany and of the Metropolitan City of Florence. It is the most populous city in Tuscany, with 383,083 inhabitants, expanding to over 1,520,000 in the metropolitan area.

**Leaning Tower of Pisa:** The Leaning Tower of Pisa is the campanile, or freestanding bell tower, of the cathedral of the Italian city of Pisa, known worldwide for its unintended tilt to one side. It is situated behind the Cathedral and is the third oldest structure in Pisa's Cathedral Square after the Cathedral and the Baptistry. The tower's tilt began during construction, caused by an inadequate foundation on ground too soft on one side to properly support the structure's weight. The tilt increased in the decades before the structure was completed, and gradually increased until the structure was stabilized (and the tilt partially corrected) by efforts in the late 20th and early 21st centuries.

**The Ponte Vecchio:** The Ponte Vecchio ("Old Bridge") is a Medieval stone closed-spandrel segmental arch bridge over the Arno River, in Florence, Italy, noted for still having shops built along it, as was once common. Butchers initially occupied the shops; the present tenants are jewelers, art dealers and souvenir sellers. The Ponte Vecchio's two neighboring bridges are the Ponte Santa Trinita and the Ponte alle Grazie.

**Palazzo Vecchio:** The Palazzo Vecchio ("Old Palace") is the town hall of Florence. This massive, Romanesque, crenellated fortress-palace is among the most impressive town halls of Tuscany.

**Viareggio:** Viareggio is a city and commune in northern Tuscany, Italy, on the coast of the Tyrrhenian Sea. It is known as a seaside resort as well as being the home of the famous carnival of Viareggio (dating back to 1873), and its papier-mâché floats, which (since 1925), parade along the promenade known as "Passeggiata a mare", in the weeks preceding Easter.

**Piazza del Campo in Siena:** Piazza del Campo in Siena is considered one of the most beautiful places of the world. It has a characteristic shell-shape divided in 9 slices, you can admire this particular form from the top of the Torre del Mangia.

## **Touristic information Munich**

Munich is the capital and largest city of the German state of Bavaria, on the banks of River Isar north of the Bavarian Alps. Munich is the third largest city in Germany, after Berlin and Hamburg, and the 12th biggest city of the European Union, with a population of above 1.5 million. The city is a major center of art, advanced technologies, finance, publishing, culture, innovation, education, business, and tourism in Germany and Europe and enjoys a very high standard and quality of living, reaching #1 in Germany and #4 worldwide.

**Nymphenburg Palace:** The Nymphenburg Palace or, "Castle of the Nymph(s)", is a Baroque palace in Munich, Bavaria, southern Germany. The palace was the main summer residence of the rulers of Bavaria of the House of Wittelsbach.

**Dachau Concentration Camp:** Dachau concentration camp was the first of the Nazi concentration camps opened in Germany, intended to hold political prisoners. It is located on the grounds of an abandoned munitions factory near the medieval town of Dachau, about 16 km (9.9 mi) northwest of Munich in the state of Bavaria, in southern Germany. Opened in 1933 by Heinrich Himmler, its purpose was enlarged to include forced labor, and eventually, the imprisonment of Jews, ordinary German and Austrian criminals, and eventually foreign nationals from countries that Germany occupied or invaded. It was finally liberated in 1945.

**Olympic Park of Munich:** The Olympiapark in Munich, Germany, is an Olympic Park which was constructed for the 1972 Summer Olympics. The Park continues to serve as a venue for cultural, social, and religious events such as events of worship.

### **Neuschwanstein Castle**

Seven weeks after the death of King Ludwig II in 1886, Neuschwanstein was opened to the public. The shy king had built the castle in order to withdraw from public life – now vast numbers of people came to view his private refuge. Today Neuschwanstein is one of the most popular of all the palaces and castles in Europe. Every year 1.4 million people visit "the castle of the fairy-tale king". In the summer around 6,000 visitors a day stream through rooms that were intended for a single inhabitant. The setting of Neuschwanstein could not be more idyllic. However, movement in the foundation area has to be continuously monitored, and the sheer rock walls must be repeatedly secured.

**Marienplatz:** Marienplatz is a central square in the city centre of Munich, Germany. It has been the city's main square since 1158. In the Middle Ages markets and tournaments were held in this city square. Marienplatz was named after the Mariensäule, a Marian column erected in its centre in 1638 to celebrate the end of Swedish occupation. Today the Marienplatz is dominated by the New City Hall (Neues Rathaus) on the north side. The Glockenspiel in the tower of the new city hall was inspired by these tournaments, and draws millions of tourists a year. At the east side Munich's Old City Hall (Altes Rathaus) is located. It's a gothic council hall and ballroom and tower, which have been reconstructed. The pedestrian zone between Karlsplatz and Marienplatz is a crowded area with numerous shops and restaurants.



### **How to book and payment conditions:**

1. Contact us with any questions, concerns, or changes to the itinerary/tour proposal.
2. Share and discuss the tour proposal with your group and set a date to get commitments for the tour.
3. Set a date to collect deposits to commit to the tour. We require a non-refundable US\$ 200.00 deposit per person to book the tour – see below for more information about payments.
4. Once you have deposits and are ready to book the tour, fill out the Booking Form (document sent in the same e-mail as this proposal) and send it back to us along with the group's deposit (see below for more information about payments and this information is also included on your group's website page).
5. We will have a page on our website specifically for your group with your group's tour information, our General Conditions, payment information, fundraising, deadlines, a tour preparation guide and more. This website link has been e-mailed to your coach/team manager to share with the group.

### **Additional information about payments:**

Your group can make (bi) monthly payment installments to pay for the tour. The payment installments will be discussed between Premier International Tours and the group leader to ensure that the installments will work for all participants and overseas partners involved in the tour.

The deposit and installments can be made by credit card or by check. We will make a customized credit card authorization form for your group (will be sent to the coach/team manager) which would then need to be filled out by your group participants and sent back to us. We will keep this form on file for each installment. If participants decide that they will make payments by check, the checks will need to be sent in the mail a week before the installment is due to ensure that the payment is made on time. Include participant name(s) and group name on check. More information about payments can be found on your group's tour website page on our website.

Complete the Booking Form and  
send it in  
via mail, fax, or email.

Make the deposit of \$200.00  
per person

Confirm list of participants



## Testimonials

"Our recent European trips with Premier International Tours were first class from start to finish. The quality of opponents, accommodations and overall organization was professional and handled with great care. The staff completely understood the level of play and the scheduling required to meet the demands of the competition."

Gerry McKeown - Director and Coach - US Club Soccer National id2 program



"International competition is one of the great soccer experiences for any team. Using the services of Premier International Tours ensures both you and your players will have a memorable and problem-free journey."

Lynn Berling-Manuel – Chief Executive Officer of the United Soccer Coaches (Formerly NSCAA)



"I have been working with Premier International Tours since the mid 90's. Together we have organized tournaments, camps as well as international soccer travel for our teams and coaches to countries such as Spain, Italy, Sweden, Aruba, the Netherlands and Denmark. When I think about Premier International Tours the following words come to my mind: very organized, reliable and trustworthy."

Hassan Nazari, President – Dallas Texans



"In 1984 our Club took the first team on an international tour. Ever since 1984 we have been taking teams abroad. All these tours were organized by Loek van Zijl/Premier International Tours. I don't think there will be many partnerships in Sport that last more than 30+ years. Every year our tour is organized in a professional way and all our travelers always come back with Soccer and Cultural memories that last a lifetime. We can sincerely recommend Premier International Tours."

David Richardson, President/Technical Director – Sockers FC Chicago



Check our "Testimonials" page on our website for testimonials and references from other groups that have traveled, and check our Facebook page and website news section to see reports of many of the groups that have traveled with us.

## Contact Us – (800) 724-6076

**Loek van Zijl** - President/Founder

[Loek@premierinternationaltours.com](mailto:Loek@premierinternationaltours.com)



Loek is the CEO and President of Premier International Tours USA and works in the main office in Colorado. In his 35+ years with Premier International Tours, formerly known as Euro-Sporting, Loek has provided invaluable help to countless American clubs and teams as they travelled overseas. Loek is also a former soccer player, with 20 years' experience as a goalkeeper, and an ardent fan of the European game as well as American Football. In his time off he loves hiking, fishing and is a huge Denver Broncos fan.

**Mike Stebbins** - Sales and Marketing

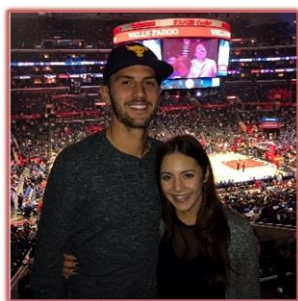
[Mike@premierinternationaltours.com](mailto:Mike@premierinternationaltours.com)



Mike has been with Premier International Tours for over the last 20 years and his experience has given him deep insight into the needs and goals of teams planning to travel overseas. When not playing sports, watching sports or traveling for sports, Mike enjoys working out, trying different world delicacies and spending time with friends and family. Mike's favorite international destinations he's visited include Barcelona, Paris, Amsterdam, Venice, Lisbon and Prague.

**Eric Voelz** – Sales and Tour Administration

[Eric@premierinternationaltours.com](mailto:Eric@premierinternationaltours.com)



Eric joined Premier International Tours after previous stops at UCLA, Arizona State, and Eastern Michigan where he had the opportunity to work with prominent names in NCAA Basketball and Soccer. Before he started working in the field of Athletics, he excelled at both Basketball and Soccer at Riverview High School where he was named All-Area and All- State (respectively). From there, he went on to play Basketball at Adrian College.

### Other team members:

- Geoffrey – Media Relations and Web Design
- Joanne – Finance Office
- Meghan – Finance Office