

**Saint John's University Men's Soccer**

John Haws  
2585 Abbey Road – Soccer Office  
Collegeville, MN 56321

May 2, 2019

Dear John,

We are excited about the opportunity to work with you and your group! Our goal is to provide your group with a premier soccer travel experience that exceeds your expectations and creates memories for your participants that will last a lifetime!

Please find enclosed your International Tour proposal.

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Should you have questions regarding any part of the enclosed information, call Mike Stebbins or myself at (800) 724-6076. We can arrange a group conference or Skype call with your group to discuss the tour and this proposal.

Yours in Soccer,

Loek van Zijl  
President Premier International Tours

## About Premier International Tours

- A+ rating with the Better Business Bureau (BBB).
- 2017 BBB Torch Award recipient. The Torch Award is the most prestigious award the BBB can present to a business. Being a recipient indicates that the business not only believes in the high standards promoted by the BBB, but also consistently acts on them and continuously integrates them into daily practices.
- Preferred International Travel Partner of US Youth Soccer.
- International Tour Partner of US Club Soccer and organizer of the US Club Soccer id2 National Selection international tours.
- NIKE partner since 1994.
- Our staff has 60+ years of experience in organizing international tours for groups.



## Benefits your group will receive traveling with Premier International Tours

- **A free trip** for your coach, or a representative from your group, **to Barcelona, Spain in late January – early February of 2020 if you book your 2020 team tour by April 1, 2019.** This trip will include a visit to an FC Barcelona game, a visit to FC Barcelona's training facilities to watch youth teams train and play, a tour of the Nou Camp, a session with youth coaches from Espanyol and sightseeing in Barcelona! Please [click here](#) for our 2018 Barcelona coaches tour report and pictures.
- Free NIKE Soccer T-Shirts for every person who travels with your group.
- We will assist in managing all payments. We accept credit card payments as well as checks. Before your group books, we will discuss a payment schedule with you.
- A (bi) monthly payment plan can be arranged so people can spread out the payments.
- We have a special [tour preparation](#) and [fundraising guide](#) available on our website.
- We have a tour operator liability insurance coverage which also protects your participants and their payments.
- Supplemental travel and trip cancellation insurance offered for all travelers.
- We offer help rescheduling flights for people who might want to extend their stay.



## International Soccer Tour 2020 Itinerary Saint John's University Men's Soccer Italy – Rome and Florence

### Travel dates:

January 1-10, 2019.

### Itinerary:

- January 1 Departure from Minneapolis-St. Paul airport via Delta/KLM Airlines:  
DL 160 Minneapolis-Amsterdam 3:15PM-6:35AM (arrival January 1)  
KL 1601 Amsterdam-Rome 9:40AM-11:55AM
- January 2 Arrival Rome airport. Transfer to your accommodation in Montecatini, near Florence.
- January 3 Sightseeing tour in Florence. You will visit major sights such as the Duomo, Ponte Vecchio, the Oltrarno, the Palazzo Vecchio, Piazza della Signoria and of course Piazza Michelangelo.
- January 4 Day trip to Pisa, known for its Torre Pendente (Leaning Tower) and Viareggio, a popular seaside resort on the Mediterranean. Another option is to visit Sienna.
- January 5 More sightseeing Florence and final shopping in Florence. Evening game vs. a local team.
- January 6 Transfer to Rome.
- January 7 Sightseeing Rome. Visit the Colosseum, the Arch of Constantine, the Palatine Hill, the most famous of the seven hills of Rome. Then, take a walk along the Via Sacra or 'Sacred Way', the main path through the Roman Forum that was used for triumphal processions, and visit the temple which houses the altar where Julius Caesar was cremated.
- January 8 Additional sightseeing Rome – visit the Vatican and museum and tour Stadio Olimpico, home of pro team's Roma and Lazio. Visit other famous sights as well (Roman Forum, St. Peter's Basilica, Catacombs of San Callisto, Pantheon, etc.), or day trip to Tivoli where you will find two UNESCO World Heritage Sites, Villa d'Este and Hadrian's Villa.
- January 9 Free day in Rome to see sights you haven't had time to see yet or for final shopping, or make a day trip to the town of Tivoli (or another town like Capri, Assisi or Calcata). Evening game vs. a local team.
- January 10 Transfer to Rome airport (or transfer January 9 in the evening). Return flight via Air France/Delta Airlines:  
AF 1005 Rome-Paris 6:10AM-8:20AM  
DL 043 Paris-Minneapolis 10:10AM-12:50PM



Venice



Wartburg College Men's Soccer



Leaning Tower of Pisa



Lake Hill Storm SC

**Price per person**

45-50 people traveling - \$2,659.00  
40-44 people traveling - \$2,711.00  
35-39 people traveling - \$2,777.00  
30-34 people traveling - \$2,861.00  
25-29 people traveling - \$2,972.00

**Price inclusions:**

- Round trip airfare, including airport taxes and fuel surcharges.
- Accommodations and meals as specified in this proposal – see below.
- Ground transportation – see below.
- Costs for arranging the sport program – see below.
- Services of a local tour assistant – see below.

**Sport program included:**

We will arrange a total of 2 games per team.

**Accommodation and meals included:**

**Florence:** 3-star Hotel accommodation in Montecatini near Florence ([Hotel Tettuccio](#) or similar hotel).

- Daily breakfast and dinner included.
- Montecatini is a tourist resort 30 miles from Florence.
- The hotel has a restaurant, bar and lounge with TV.
- Rooms for 3 people (triple rooms) include TV, telephone, bathroom with shower and toilet.
- Double rooms are available at a supplement of \$15.00 per person per night.

**Rome:** 3-star Hotel accommodation in Rome ([Hotel Parco Tirreno](#) or similar).

- Daily breakfast and dinner included.
- Not far from the center of Rome.
- All rooms, triple rooms (3 people) have private shower, toilet and TV. The hotel has a lounge, restaurant and bar.
- Double rooms are available as well at a supplement of \$12.00 per person per night.

**Ground transportation included:**

During your entire stay a private bus will be available exclusively for your group – 10 hours a day.

**Local guide services included:**

A local bi-lingual tour manager will be assigned to be exclusively with your group full time each day during your stay in each destination to provide you with any assistance when necessary, and help plan or amend your daily schedule as needed.

**Options available (not included in prices)**

**Sport program options:**

- A 2-hour practice session with your own coaching staff – costs approx. \$300.00 per 2 hours.
- We can arrange training session with a coach from a pro club in the Rome or Florence area like AS Roma, Fiorentina, etc. Costs approx. \$650.00 for a 90-120 minute session including field hire.

**Travel insurance option:**

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

**Not included in prices:**

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Admission fees to attractions unless specified above. This applies to per person admissions for sights and attractions as well as city admission fees (called ZTL fees) for the touring bus in Italy. These ZTL fees are approx. \$100.00 - \$250.00 when you enter a city ZTL zone. There are options to avoid these fees – consult us for more information on this.
- Single rooms in hotels. Single rooms are available at a supplement of \$40.00 per person per night on top of the double room supplements outlined in the accommodation description.

## Touristic information Rome

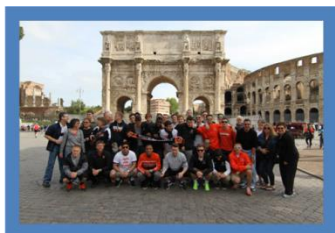
Rome, Italy's capital, is a sprawling, cosmopolitan city with nearly 3,000 years of globally influential art, architecture and culture on display. Ancient ruins such as the Forum and the Colosseum evoke the power of the former Roman Empire. Vatican City, headquarters of the Roman Catholic Church, has St. Peter's Basilica and the Vatican Museums, which house masterpieces such as Michelangelo's Sistine Chapel frescoes.

**Coliseum:** The Coliseum in Rome is a grand structure which was built over 2,000 years ago as an amphitheater to host legendary gladiator contests and other public spectacles. The Coliseum has been partly destroyed and damaged through the years, however, impressive ruins have been preserved and are open to visitors. This grand historic arena was originally built to hold over 50,000 and many of the original outer walls and facade still stand tall today.

**The Pantheon:** Dedicated to the worship of every god, the Pantheon was built by the Emperor Hadrian between 118 and 125 A.D. over the ruins of another temple dating back to 27 A.D. Statesman and General Marcus Agrippa were responsible for the construction of the original church, to which a dedicatory inscription is clearly visible over today's magnificent portico.



Vatican City



Wartburg College



Milan



SCIAC All Stars

**The Roman Forum:** The Roman Forum is a rectangular forum (plaza) surrounded by the ruins of several important ancient government buildings at the center of the city of Rome. Citizens of the ancient city referred to this space, originally a marketplace, as the Forum Magnum, or simply the Forum. Located in the small valley between the Palatine and Capitoline Hills, the Forum today is a sprawling ruin of architectural fragments and intermittent archaeological excavations attracting 4.5 million sightseers each year.

**St. Peters and Vatican City:** St Peter's Basilica in the Vatican City is an iconic and popular landmark of Rome. Regarded as one of the holiest sites in the Christian world, many make a pilgrimage to the cathedral every year to celebrate Mass with the Pope. Building work for this grand structure originally began in 1506 and is the burial site of its namesake Saint Peter, one of the 12 apostles of Jesus. One of the key architects of the Basilica was Michelangelo and some of his original drawings for a section of the Dome were found as recently as 2007.

## **Touristic information Florence**

Florence is the capital city of the Italian region of Tuscany and of the Metropolitan City of Florence. It is the most populous city in Tuscany, with 383,083 inhabitants, expanding to over 1,520,000 in the metropolitan area.

**Leaning Tower of Pisa:** The Leaning Tower of Pisa is the campanile, or freestanding bell tower, of the cathedral of the Italian city of Pisa, known worldwide for its unintended tilt to one side. It is situated behind the Cathedral and is the third oldest structure in Pisa's Cathedral Square after the Cathedral and the Baptistry. The tower's tilt began during construction, caused by an inadequate foundation on ground too soft on one side to properly support the structure's weight. The tilt increased in the decades before the structure was completed, and gradually increased until the structure was stabilized (and the tilt partially corrected) by efforts in the late 20th and early 21st centuries.

**The Ponte Vecchio:** The Ponte Vecchio ("Old Bridge") is a Medieval stone closed-spandrel segmental arch bridge over the Arno River, in Florence, Italy, noted for still having shops built along it, as was once common. Butchers initially occupied the shops; the present tenants are jewelers, art dealers and souvenir sellers. The Ponte Vecchio's two neighboring bridges are the Ponte Santa Trinita and the Ponte alle Grazie.

**Palazzo Vecchio:** The Palazzo Vecchio ("Old Palace") is the town hall of Florence. This massive, Romanesque, crenellated fortress-palace is among the most impressive town halls of Tuscany.

**Viareggio:** Viareggio is a city and commune in northern Tuscany, Italy, on the coast of the Tyrrhenian Sea. It is known as a seaside resort as well as being the home of the famous carnival of Viareggio (dating back to 1873), and its papier-mâché floats, which (since 1925), parade along the promenade known as "Passeggiata a mare", in the weeks preceding Easter.

**Piazza del Campo in Siena:** Piazza del Campo in Siena is considered one of the most beautiful places of the world. It has a characteristic shell-shape divided in 9 slices, you can admire this particular form from the top of the tower del Mangia.



### How to book and payment conditions:

1. Contact us with any questions, concerns, or changes to the itinerary.
2. Share and discuss the itinerary proposal with your group and set a date to get commitments for the tour. Make sure to share the General Conditions Document Form (document sent in the same e-mail as this proposal) with the group as well so all participants understand the terms and conditions.
3. Set a date to collect deposits to commit to the tour. We require a non-refundable US\$ 200.00 deposit per person to book the tour – see below for more information about payments.
4. Once you have deposits and are ready to book the tour, fill out the Booking Form (document sent in the same e-mail as this proposal) and send it back to us along with the group's deposit.
5. Check our [Travel Prep Guide](#) on our website for more information on international travel and steps to prepare your group for the tour.

### Additional information about payments:

Your group can make (bi) monthly payment installments to pay for the tour. The payment installments will be discussed between Premier International Tours and the group leader to ensure that the installments will work for all participants and overseas partners involved in the tour.

These installments can be made by credit card or by check. If any participant decides to pay by credit card we will make a customized credit card authorization form for your group which would then need to be filled out by your group participants and sent back to us. We will keep this form on file for each installment. If the participant decides that he/she would like to pay by check the check will need to be sent in the mail a week before the installment is due to ensure that the payment is made on time. Include participant name(s) and group name on check.

Complete the Booking Form and  
send it in  
via mail, fax, or email.

Make the deposit of \$200.00  
per person


Confirm list of participants



## Fundraising Guide

### Premier International Tours team raffle

Premier International Tours is offering its customers a wonderful opportunity to participate in a new raffle fundraiser. Players can sell raffle tickets and the grand prize of the raffle is a round trip airfare for 2 people to either Paris or London. Tickets are sold for \$5.00 a piece – players will keep 100% of the revenue. This program is only available for groups traveling with Premier International Tours and is available at no cost to the players or group. Expected earnings: \$500.00 or more per player.

<b>Sport Tour Fundraiser</b>	
Name: _____	<b>2018 Soccer Tour Fundraiser</b>  <b>Win two airline tickets from any destination in North America to Paris or London (your choice). Value of this trip is approximately \$ 3,000.00</b>  <small>This program is given to all groups that will travel with Premier International Tours. We estimate that approx. 40,000 tickets will be sold. The winner needs to give us 4 months' notice and there are no blackout dates. All donations must be applied toward the team fund, not intended for individual reward. No purchase required for entry to raffle. All donations welcome.</small>
Email: _____	
Phone: _____	
Drawing date: January 11-12, 2019 at the United Soccer Coaches convention Donation Per Ticket: \$ 5.00	

### Other fundraising ideas:

- Reaching Our Goal
- 24 Hour second sale
- Organize your own sports camp
- Golf tournament
- Dinner, dance and auction
- Sport – a – thon
- Texas Hold'em Poker Tournament
- And more

For more detailed information about the raffle fundraiser and the other fundraising ideas please check our [“Fundraising Guide”](#) on our website.

Using our fundraisers should enable your players to raise US \$500.00 or more towards their trip costs.

## Testimonials

"Our recent European trips with Premier International Tours were first class from start to finish. The quality of opponents, accommodations and overall organization was professional and handled with great care. The staff completely understood the level of play and the scheduling required to meet the demands of the competition."

Gerry McKeown - Director and Coach - US Club Soccer National id2 program



"International competition is one of the great soccer experiences for any team. Using the services of Premier International Tours ensures both you and your players will have a memorable and problem-free journey."

Lynn Berling-Manuel – Chief Executive Officer of the United Soccer Coaches (Formerly NSCAA)



"I have been working with Premier International Tours since the mid 90's. Together we have organized tournaments, camps as well as international soccer travel for our teams and coaches to countries such as Spain, Italy, Sweden, Aruba, the Netherlands and Denmark. When I think about Premier International Tours the following words come to my mind: very organized, reliable and trustworthy."

Hassan Nazari, President – Dallas Texans



"In 1984 our Club took the first team on an international tour. Ever since 1984 we have been taking teams abroad. All these tours were organized by Loek van Zijl/Premier International Tours. I don't think there will be many partnerships in Sport that last more than 30+ years. Every year our tour is organized in a professional way and all our travelers always come back with Soccer and Cultural memories that last a lifetime. We can sincerely recommend Premier International Tours."

David Richardson, President/Technical Director – Sockers FC Chicago



Check our ["Testimonials" page](#) on our website for testimonials and references from other groups that have traveled, and check our [Facebook page](#) and [website news section](#) to see reports of many of the groups that have traveled with us.

## Contact Us – (800) 724-6076

**Loek van Zijl** - President/Founder

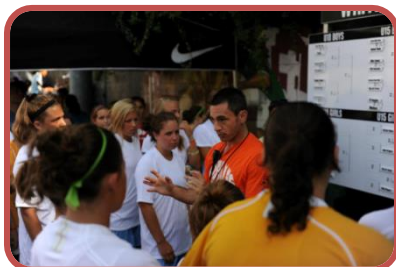
[Loek@premierinternationaltours.com](mailto:Loek@premierinternationaltours.com)



Loek is the CEO and President of Premier International Tours USA and works in the main office in Colorado. In his 35+ years with Premier International Tours, formerly known as Euro-Sportring, Loek has provided invaluable help to countless American clubs and teams as they travelled overseas. Loek is also a former soccer player, with 20 years' experience as a goalkeeper, and an ardent fan of the European game as well as American Football. In his time off he loves hiking, fishing and is a huge Denver Broncos and Feyenoord Rotterdam Fan!

**Mike Stebbins** - Sales and Marketing

[Mike@premierinternationaltours.com](mailto:Mike@premierinternationaltours.com)



Mike has been involved in soccer in the U.S. as a player at the highest levels for over 25 years and as a club, ODP and college player. His playing career culminated at the University of Denver in the late 90's where he was a 3-time all-conference selection and an NSCAA all-region selection his senior year. His playing, coaching and international travel experience over the last 20 years has given him deep insight into the needs and goals of teams planning to travel overseas. When not playing soccer, watching soccer or traveling for soccer, Mike enjoys working out, trying different world delicacies and spending time with friends and family. Mike's favorite international destinations he's visited include Barcelona, Paris, Amsterdam, Venice, Lisbon and Prague.

### Other team members:

Matt – sales and tour administration

Geoffrey – social media and web design

Joanne - finances

## Barcelona Coaches Tour

Premier International Tours is **offering an additional free trip** for the team coach or another representative from your group to **Barcelona, Spain** in late January–early February of 2020 if you book your 2020 team tour by April 1, 2019. This 5-day trip will include a visit to an FC Barcelona game, the Nou Camp and FC Barcelona’s training facilities, a session with youth coaches from RCD Espanyol and some great sightseeing in Barcelona!



Coaches Education Sessions



FC Barcelona Training Facility



Nou Camp



Barcelona Coaches Tour

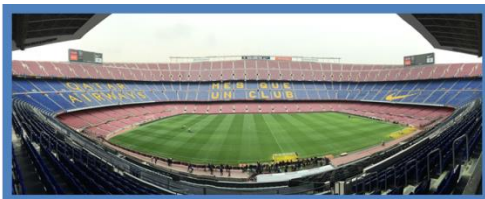
### Itinerary Barcelona Coaches Tour:

Day 1 - Thursday	Departure from North America for overnight flight to Barcelona
Day 2 - Friday	Morning - Arrival Barcelona airport Afternoon - Visit Barcelona and the Nou Camp stadium Evening - Technical program presentation FC Barcelona Evening - Dinner at hotel
Day 3 - Saturday	Morning - Visit FC Barcelona training facilities with a tour of the facilities Morning and early afternoon - Watch FCB youth team games Afternoon - Sightseeing Barcelona Evening - Dinner at a Spanish Paella restaurant
Day 4 - Sunday	Morning - Visit to RCD Espanyol facilities with technical presentation Afternoon - Visit to the game FC Barcelona vs. Valencia. Evening at leisure
Day 5 - Monday	Transfer to Barcelona airport for return flight

[Click here](#) for a trip report and pictures from our 2018 Barcelona Coaches Tour.



Coaches Education Session



Home of FC Barcelona



Barcelona - Spain



RCD Espanyol