

DC Stoddert Washington
Mohamed Bemani

February 13, 2020

Dear Mohamed,

We are excited about the opportunity to work with you and your group!

Our goal is to provide your group with a premier soccer travel experience that exceeds your expectations and creates memories for your participants that will last a lifetime!

Please find enclosed your International Tour proposal.

Table Contents

About Premier International Tours	2
International Soccer Tour 2021 Itinerary – IberCup Estoril	3
Tournament Information IberCup Estoril.....	6
How to book and payment conditions:	7
Testimonials	8
Contact Us – (800) 724-6076.....	9

Should you have questions regarding any part of the enclosed information, call Mike Stebbins or myself at (800) 724-6076. We can arrange a group conference or Skype call with your group to discuss the tour and this proposal.

Yours in Soccer,

Loek van Zijl
President Premier International Tours

About Premier International Tours

- A+ rating with the Better Business Bureau (BBB).
- BBB Torch Award recipient. The Torch Award is the most prestigious award the BBB can present to a business. Being a recipient indicates that the business not only believes in the high standards promoted by the BBB, but also consistently acts on them and continuously integrates them into daily practices.
- Preferred International Travel Partner of US Youth Soccer.
- International Tour Partner of US Club Soccer and organizer of the US Club Soccer id2 National Selection international tours.
- Official Partner of United Soccer Coaches.
- NIKE partner since 1994.
- Our staff has 60+ years of experience in organizing international tours for groups.



Benefits your group will receive traveling with Premier International Tours

- A minimum of one free trip. For every 19 paying travelers you will receive one free trip (free trips do not include supplements for double or single rooms in hotels if applicable).
- **A free trip** for your coach, or a representative from your group, **to Barcelona, Spain late January–early February of 2021 if you book your 2021 team tour by May 1, 2020.** This trip will include a visit to an FC Barcelona game, a visit to FC Barcelona's training facilities to watch youth teams train and play, a tour of the Nou Camp, a session with youth coaches from Espanyol and sightseeing in Barcelona! Please [click here](#) for our 2020 Barcelona coaches tour report and pictures.
- Free NIKE Soccer T-Shirts for every person who travels with your group.
- We will assist in managing all payments. We accept credit card payments as well as checks. Before your group books, we will discuss a payment schedule with you.
- A (bi) monthly payment plan can be arranged so people can spread out the payments.
- We have a special [tour preparation](#) and [fundraising guide](#) available on our website.
- We have a tour operator liability insurance coverage which also protects your participants and their payments.
- Supplemental travel and trip cancellation insurance offered for all travelers.
- We offer help rescheduling flights for people who might want to extend their stay.



International Soccer Tour 2021 Itinerary

DC Stoddert Washington

Portugal – IberCup Estoril

Travel dates:

July 3-11, 2021.

Itinerary:

July 3	Departure from Washington Dulles airport.
July 4	Arrival Lisbon airport. Transfer to your accommodation.
July 5	IberCup and evening opening ceremony.
July 6	IberCup continued.
July 7	IberCup continued.
July 8	IberCup playoff games and evening coaches game.
July 9	IberCup semi-finals and IberCup party at the Tamariz Beach.
July 10	IberCup finals, awards ceremony.
July 11	Transfer to Lisbon airport and return flight.



Price per person:*

40-49 people traveling - \$2,483.00

35-39 people traveling - \$2,508.00

30-34 people traveling - \$2,541.00

25-29 people traveling - \$2,587.00

20-24 people traveling - \$2,656.00

* Prices are based on contracted airline fares for 2020. We will know more about fares for 2021 approx. 11 months prior to departure date, when airlines publish flights and fares, and can confirm pricing then.

Price inclusions:

- Round trip airfare, including airport taxes and fuel surcharges. Prices are subject to availability of flights and fares at time of booking.
- Accommodations and meals as specified in this proposal – see below. Accommodations are subject to availability at time of tour booking.
- Ground transportation – see below.
- Costs for arranging the sport program – see below.
- Services of a local tour assistant – see below.
- 1 free trip for every 19 paying participants.

Sport program included:

IberCup Estoril: Participation at the IberCup.

Accommodation and meals included:

IberCup Estoril: 3-star hotel accommodation in the Estoril or Lisbon area. Please note that there are a limited number of 3-star hotels available and these hotels are subject to availability at time of tour booking.

- Daily breakfast, lunch and dinner included. Breakfast is served in the hotel, lunch and dinner at the tournament center.
- Close to the tournament fields, Lisbon and the beach.
- Accommodation in triple rooms (3 people per room). All rooms have private bathroom, central A/C, phone, TV and Wi-Fi.
- Facilities of the hotel include restaurant/cafeteria and lounge area.
- Supplemental cost for a double/twin room (2 people) is \$33.00 per person per night.
Supplemental cost for a single room is \$98.00 per person per night.

Ground transportation included:

During your entire stay a private bus will be available exclusively for your group – 10 hours a day.

Local guide services included:

A local tour assistant will be assigned to be exclusively with your group full time each day during your stay in each destination to provide you with any assistance when necessary, and help plan or amend your daily schedule as needed.

Options available (not included in prices)

Sport program options:

Visit and tour of a pro team stadium – approx. \$30.00 per person.

Accommodation options:

4-star hotel accommodation in the Estoril or Lisbon area.

- Daily breakfast, lunch and dinner included. Breakfast is served in the hotel, lunch and dinner at the tournament center.
- Close to the tournament fields, Lisbon and the beach.
- Accommodation in triple rooms (3 people per room) and all rooms have private bathroom, central A/C, phone, TV and Wi-Fi.
- Facilities of the hotel include restaurant/cafeteria, lounge area, fitness center and/or spa and sometimes and outdoor swimming pool.
- Supplemental cost is \$13.00 per person per night.
- Supplemental cost for a double/twin room (2 people) is \$44.00 per person per night.
Supplemental cost for a single room is \$109.00 per person per night.

Travel insurance option:

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

Not included in prices:

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Admission fees to attractions.
- Single rooms in hotels. Single rooms are available at a supplement of \$40.00 per person per night on top of the double room supplements outlined in the accommodation description.

Tournament Information

IBER CUP ESTORIL – ESTORIL-LISBON/PORTUGAL

The IberCup is currently one of the most important World Youth Soccer Tournaments in the Planet. Played in many soccer fields and located 15 minutes from Lisbon center and just a couple of minutes from the beach. Some of the IberCup facts: 300+ international youth soccer teams; 7000 participants; 50 different countries.



IberCup facts:

- 300+ international youth soccer teams from 50 different countries
- All the playing fields are grass or artificial turf. The fields are located at the following complexes: Oeiras - Tires - Carcavelos - Salesianos do Estoril - Estoril-Praia Stadium - Fontainhas Cascais - Dramatico & Torre - Estadio Universitario
- Famous international soccer clubs like Benfica (Portugal), Porto (Portugal), Sporting (Portugal), Sevilla (Spain), Valencia (Spain), Ferencvaros (Hungary), Liverpool (England), Paris St. Germain (France) and Vasco de Gama (Brazil) Zenit (Russia) have competed

Touristic information:

- Close to Lisbon – visit Lisbon and famous sights like Belém Tower, Jerónimos Monastery, São Jorge Castle and Monument to the Discoveries.
- Visit Sintra, a picturesque Portuguese town that is set amidst the pine covered hills of the Serra de Sintra famous for the medieval Sintra National Palace and several 19th century estates. Sintra and its surrounding mountains (Serra de Sintra) are classified as a UNESCO World Heritage Site.
- Enjoy the beaches along the coast of Lisbon
- Tour the stadiums of pro clubs Benfica and Sporting Lisbon



For more information about the tournament including age groups, rules and regulations and touristic/sightseeing information please visit the tournament website: <http://www.ibercup.com/en/>

How to book and payment conditions:

1. Contact us with any questions, concerns, or changes to the itinerary/tour proposal.
2. Share and discuss the tour proposal with your group and set a date to get commitments for the tour.
3. Set a date to collect deposits to commit to the tour. We require a non-refundable US\$ 200.00 deposit per person to book the tour – see below for more information about payments.
4. Once you have deposits and are ready to book the tour, fill out the Booking Form (document sent in the same e-mail as this proposal) and send it back to us along with the group's deposit (see below for more information about payments and this information is also included on your group's website page).
5. We will have a page on our website specifically for your group with your group's tour information, our General Conditions, payment information, fundraising, deadlines, a tour preparation guide and more. This website link has been e-mailed to your coach/team manager to share with the group.

Additional information about payments:

Your group can make (bi) monthly payment installments to pay for the tour. The payment installments will be discussed between Premier International Tours and the group leader to ensure that the installments will work for all participants and overseas partners involved in the tour.

The deposit and installments can be made by credit card or by check. We will make a customized credit card authorization form for your group (will be sent to the coach/team manager) which would then need to be filled out by your group participants and sent back to us. We will keep this form on file for each installment. If participants decide that they will make payments by check, the checks will need to be sent in the mail a week before the installment is due to ensure that the payment is made on time. Include participant name(s) and group name on check. More information about payments can be found on your group's tour website page on our website.

Complete the Booking Form and
send it in
via mail, fax, or email.

Make the deposit of \$200.00
per person

Confirm list of participants

Testimonials

"Our recent European trips with Premier International Tours were first class from start to finish. The quality of opponents, accommodations and overall organization was professional and handled with great care. The staff completely understood the level of play and the scheduling required to meet the demands of the competition."

Gerry McKeown - Director and Coach - US Club Soccer National id2 program



"International competition is one of the great soccer experiences for any team. Using the services of Premier International Tours ensures both you and your players will have a memorable and problem-free journey."

Lynn Berling-Manuel – Chief Executive Officer of the United Soccer Coaches (Formerly NSCAA)



"I have been working with Premier International Tours since the mid 90's. Together we have organized tournaments, camps as well as international soccer travel for our teams and coaches to countries such as Spain, Italy, Sweden, Aruba, the Netherlands and Denmark. When I think about Premier International Tours the following words come to my mind: very organized, reliable and trustworthy."

Hassan Nazari, President – Dallas Texans



"In 1984 our Club took the first team on an international tour. Ever since 1984 we have been taking teams abroad. All these tours were organized by Loek van Zijl/Premier International Tours. I don't think there will be many partnerships in Sport that last more than 30+ years. Every year our tour is organized in a professional way and all our travelers always come back with Soccer and Cultural memories that last a lifetime. We can sincerely recommend Premier International Tours."

David Richardson, President/Technical Director – Sockers FC Chicago



Check our ["Testimonials" page](#) on our website for testimonials and references from other groups that have traveled, and check our [Facebook page](#) and [website news section](#) to see reports of many of the groups that have traveled with us.

Contact Us – (800) 724-6076

Loek van Zijl - President/Founder

Loek@premierinternationaltours.com



Loek is the CEO and President of Premier International Tours USA and works in the main office in Colorado. In his 35+ years with Premier International Tours, formerly known as Euro-Sporting, Loek has provided invaluable help to countless American clubs and teams as they travelled overseas. Loek is also a former soccer player, with 20 years' experience as a goalkeeper, and an ardent fan of the European game as well as American Football. In his time off he loves hiking, fishing and is a huge Denver Broncos fan.

Mike Stebbins - Sales and Marketing

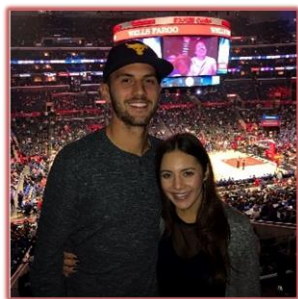
Mike@premierinternationaltours.com



Mike has been with Premier International Tours for over the last 20 years and his experience has given him deep insight into the needs and goals of teams planning to travel overseas. When not playing sports, watching sports or traveling for sports, Mike enjoys working out, trying different world delicacies and spending time with friends and family. Mike's favorite international destinations he's visited include Barcelona, Paris, Amsterdam, Venice, Lisbon and Prague.

Eric Voelz – Sales and Tour Administration

Eric@premierinternationaltours.com



Eric joined Premier International Tours after previous stops at UCLA, Arizona State, and Eastern Michigan where he had the opportunity to work with prominent names in NCAA Basketball and Soccer. Before he started working in the field of Athletics, he excelled at both Basketball and Soccer at Riverview High School where he was named All-Area and All- State (respectively). From there, he went on to play Basketball at Adrian College.

Other team members:

- Geoffrey – Media Relations and Web Design
- Joanne – Finance Office
- Meghan – Finance Office