

Website: www.premierinternationaltours.com E-Mail: Loek@premierinternationaltours.com



# **Valley United Soccer Club**

Luis Villanueva

August 28, 2019

Dear Luis,

We are excited about the opportunity to work with you and your group!

Our goal is to provide your group with a premier soccer travel experience that exceeds your expectations and creates memories for your participants that will last a lifetime!

Please find enclosed your International Tour proposal.

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Should you have questions regarding any part of the enclosed information, call Mike Stebbins or myself at (800) 724-6076. We can arrange a group conference or Skype call with your group to discuss the tour and this proposal.

Yours in Soccer,

Loek van Zijl

**President Premier International Tours** 

E-Mail: Loek@premierinternationaltours.com



#### **About Premier International Tours**

- A+ rating with the Better Business Bureau (BBB).
- BBB Torch Award recipient. The Torch Award is the most prestigious award the BBB can present to a business. Being a recipient indicates that the business not only believes in the high standards promoted by the BBB, but also consistently acts on them and continuously integrates them into daily practices.
- Preferred International Travel Partner of US Youth Soccer.
- International Tour Partner of US Club Soccer and organizer of the US Club Soccer id2 National Selection international tours.
- Official Partner of United Soccer Coaches.
- NIKE partner since 1994.
- Our staff has 60+ years of experience in organizing international tours for groups.

## Benefits your group will receive traveling with Premier International Tours

- A minimum of one free trip. For every 19 paying travelers you will receive one free trip (free trips do not include supplements for double or single rooms in hotels if applicable).
- A free trip for your coach, or a representative from your group, to
   Barcelona, Spain on January 30<sup>th</sup> February 3<sup>rd</sup> of 2020 if you book
   your 2020 team tour by October 1, 2019. This trip will include a visit to
   an FC Barcelona game, a visit to FC Barcelona's training facilities to
   watch youth teams train and play, a tour of the Nou Camp, a session
   with youth coaches from Espanyol and sightseeing in Barcelona! Please
   click here for our 2019 Barcelona coaches tour report and pictures.
- Free NIKE Soccer T-Shirts for every person who travels with your group.
- We will assist in managing all payments. We accept credit card payments as well as checks. Before your group books, we will discuss a payment schedule with you.
- A (bi) monthly payment plan can be arranged so people can spread out the payments.
- We have a special <u>tour preparation</u> and <u>fundraising guide</u> available on our website.
- We have a tour operator liability insurance coverage which also protects your participants and their payments.
- Supplemental travel and trip cancellation insurance offered for all travelers
- We offer help rescheduling flights for people who might want to extend their stay.

















# International Soccer Tour 2020 Itinerary Valley United Soccer Club Spain – Mediterranean International Cup (MIC)

#### **Travel dates:**

April 6-13, 2020

# **Itinerary:**

April 6 Departure from San Francisco airport. April 7 Arrival Barcelona airport. Transfer to you accomodation. Optional sight-seeing in Barcelona. Transfer to Palamos. Start of the Mediterranean International Cup (MIC). **April 8** April 9 Tournament group games. April 10 Tournament group games. April 11 Tournament Quarter finals and semi-finals. April 12 Tournament Finals followed by prize ceremony. Transfer to Barcelona airport. Return flight. April 13









Wartburg College

Camp Nou

University of Mary

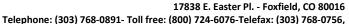
La Sagrada Familia

# Price per person:

\$2,084.00

#### Included:

- Round trip airfare, including airport taxes and fuel surcharges. Prices are always subject to availability of flights and fares at time of booking.
- Accommodations and meals as specified in this offer.
- Ground transportation see below.
- Costs for arranging the sport program see below.
- Services of a local tour assistant see below.
- One free package per 19 paying travelers.



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#### Sport program:

**Palamos:** Participation in the MIC international tournament. The MIC features high level and well known international soccer clubs like FC Barcelona, Real Madrid, RCD Espanyol (Spain), Liverpool FC, Manchester United (England), Inter Milan (Italy) Brazilian National Team, etc.

#### Accommodation and meals:

Palamos or direct area: 3-star Hotel accommodation in the seaside holiday region of the Costa Brava.

- Daily breakfast, lunch and dinner first meal is dinner on April 7 and last meal is lunch April 12
- The accommodation is located near the town center and/or beach in seaside holiday towns like
   Tossa de Mar, Palamos and Sant Antoni de Calonge.
- Distance to Barcelona is approx. 50-70 miles. All rooms (2-3 people per room) have a shower and toilet as well as air-conditioning.
- The hotel has a restaurant, bar, lounge, reception and sometimes an outdoor swimming pool.

#### **Transportation:**

Airport transfers and tournament shuttle transportation is included (transfers to and from games). On request, a private bus can be arranged for excursions during the tournament (for an additional charge).

## Local guide services:

A local tour assistant will be assigned exclusively to your group full time each day during your stay to provide you with any assistance when necessary, and help plan/amend your daily schedule as needed.

#### **Sport program options:**

A visit to a pro soccer game – ticket costs TBD depending on game(s) – approx. \$50-\$100+ per ticket.

#### **Travel insurance option:**

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

#### Not included:

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Admission fees to attractions.
- Single rooms in hotels. Single rooms are available at a supplement of US\$40.00 per person per night on top of the double room supplements outlined in the accommodation description.





# Tournament Information MEDITERRANEAN INTERNATIONAL CUP (MIC) – PALAMOS/SPAIN

The Mediterranean International Cup will take place for the 20th time in 2020. Heart of the MIC tournament is the stadium of Palamós. Palamós is located at the northern end of a large bay, which is popular for swimming, sailing and windsurfing. Distance to Barcelona is 70 miles. This tournament counts as one of the most competitive Spring tournaments in Europe.



#### MIC Facts:

Since the beginning, the MIC tournament has been supported by famous soccer people like Pep Guardiola, Luis Felipe Scolari, Ronaldo, Ronaldinho. Some past participants of the MIC have already made their debut with first division clubs like Leo Messi, (FC Barcelona), Cesc Fàbregas (Arsenal FC), Anderson (Manchester United), Lucas (Liverpool FC), and Marcelo (Real Madrid CF). All the finals of the MIC will be broadcasted by different National TV Channels.

Famous international soccer clubs like Benfica (Portugal), Porto (Portugal), Sporting (Portugal), Sevilla (Spain), Valencia (Spain), Ferencearos (Hungary), Liverpool (England), Paris St. Germain (France) and Vasco de Gama (Brazil) Zenit (Russia) will participate.

#### **Touristic information:**

- Close to Barcelona see La Sagrada Familia, Las Ramblas, Parque Güel, the Olympic facilities and Montjuic.
- Visit the mountaintop monastery of Montserrat
- Enjoy the beaches of the Costa Brava region of Spain
- Tour the Nou Camp, home stadium of FC Barcelona



Cal Tech University



Lloret de Mar Beach



Musea Nacional



Capital SC

For more information about the tournament including age groups, rules and regulations and touristic/sightseeing information please visit the tournament website: http://www.micfootball.com/en/tournament/mic18.html

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# International Soccer Tour 2020 Itinerary Valley United Soccer Club Spain – Donosti Cup

#### **Travel dates:**

July 4-12, 2020.

#### **Itinerary:**

July 4 Departure from San Francisco airport.

July 5 Arrival Bilbao, San Sebastian or Pamplona airport and transfer to San Sebastian for the

Donosti Cup.

July 6 Start of the tournament and evening opening ceremony.

July 7 Continuation tournament.

July 8 Continuation tournament.

July 9 Play-off's, evening coaches' game and Paella party for all participants.

July 10 Play-off's, evening players' party, closing dinner and coaches' party.

July 11 Tournament Finals and farewell.

July 12 Transfer to Bilbao, San Sebastian, Pamplona or Barcelona airport. Return flight.









Donosti Cup

Donosti Cup

Donosti Cup

Donosti Cup Opening Ceremony

#### Price per person:

45-49 people traveling - \$2,382.00

40-44 people traveling - \$2,398.00

35-39 people traveling - \$2,419.00

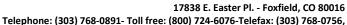
30-34 people traveling - \$2,447.00

25-29 people traveling - \$2,486.00

20-24 people traveling - \$2,544.00

#### **Price inclusions:**

- Round trip airfare, including airport taxes and fuel surcharges. Prices are always subject to availability of flights and fares at time of booking.
- Accommodations and meals as specified in this proposal see below. Accommodation options
  are subject to availability at time of tour booking.
- Ground transportation see below.
- Costs for arranging the sport program see below.
- Services of a local tour assistant see below.
- 1 free trip for every 19 paying participants.



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# Sport program included:

San Sebastian: Participation in the Donosti Cup.

#### Accommodation and meals included:

**Donosti Cup/San Sebastian:** Schools/Full board - daily breakfast, lunch and dinner is included. First meal is dinner July 5 and last meal is breakfast July 11.

- Accommodation in schools in San Sebastian.
- Each team will receive one classroom for its own use. The Donosti Cup will arrange bedding for all participants.
- Lunches and dinners will be served at the Donosti Cup tournament center.

#### **Ground transportation included:**

During your entire stay a private bus will be available exclusively for your group – 10 hours a day.

#### Local guide services included:

A local tour assistant will be assigned to be exclusively with your group full time each day during your stay to provide you with any assistance when necessary, and help plan or amend your daily schedule as needed.

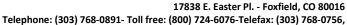
# Options available (not included in prices)

#### **Accommodation options Donosti Cup:**

If you decide to accommodate your team in schools, we can offer, as an option, hotel accommodation in a 4-star hotel for parents and chaperones. The hotel is within walking distance from the schools. All rooms have private bathroom, Wi-Fi, TV, mini bar and telephone. Supplement per person for a 7-night stay is \$422.00 sharing a room for 3 people, \$509.00 sharing a room for 2 people and \$953.00 for a single room. Breakfast will be served at the hotel, lunches and dinners with your team at the tournament cafeteria. First meal included is dinner July 5 and last meal is breakfast July 11.

Instead of schools we can also offer accommodation in a three or four-star hotel:

- Three-star hotel/Full board daily breakfast, lunch and dinner. Hotel accommodation located in or maximum 10 miles from, the city center of San Sebastian. Rooms for 1-5 people all with private bathroom. The hotel has a reception area, lobby and breakfast room. Lunches and dinners will be served at the Donosti Cup tournament center. First meal included is dinner July 5 and last meal is breakfast July 11. Supplement per person for a 7-night stay is \$266.00 sharing a room for 4 and 5 people, \$302.00 sharing a room for 3 people, \$506.00 sharing a room for 2 people and \$710.00 for a single room.
- Four-star hotel/Full board daily breakfast, lunch and dinner. Hotel accommodation located in the center of San Sebastian. Rooms for 1-3 people all with private bathroom. The hotel has a reception area, lobby and breakfast room. Lunches and dinners will be served at the Donosti Cup tournament center. First meal included is dinner July 5 and last meal is breakfast July 11. Supplement per person for a 7-night stay is \$314.00 sharing a room for 3 people, \$527.00 sharing a room for 2 people and \$953.00 for a single room.



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# **Travel insurance option:**

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

# Not included in prices:

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Admission fees to attractions.
- Single rooms in hotels. Single rooms are available at a supplement of \$40.00 per person per night on top of the double room supplements outlined in the accommodation description.

Telephone: (303) 768-0891- Toll free: (800) 724-6076-Telefax: (303) 768-0756,

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# Tournament Information DONOSTI CUP - SAN SEBASTIAN/SPAIN

In 2020, approximately 500 teams will participate. That makes this tournament one of the biggest tournaments in Southern Europe. The Donosti Cup tournament headquarters are located in and around the Estadio Anoeta, the stadium of Real Sociedad. Many of the games are



played at the official training complex for Real Sociedad with 4 grass fields, a small stadium and 1 artificial grass field. San Sebastian is a beautiful city in the Northern part of Spain located at the Bay of Biscay.

# **Donosti Cup facts:**

- 450+ international youth soccer teams
- Guaranteed minimum 4 matches per team
- The Opening Ceremony of the tournament takes place in Estadio Anoeta, the home stadium of La Liga team Real Sociedad (in 2018 the opening will take place at alternate venue because of construction on the stadium).

#### **Touristic information:**

- San Sebastian: On the banks of the Bay of Biscay and surrounded by green mountains, San Sebastian is a delightful city that provides a feast for the senses. The best-known image of San Sebastián is its almost perfectly shell-shaped bay, widely considered to be one of the most beautiful in the world. The city is home to 180,000 people and is the cultural and tourist capital of the Basque Country. The city has beautiful constructions, such as the Grand Casino (present Town Hall), the Miramar Palace, summer residence of the Court, or the bridges over the Urumea River. The houses of the Old Quarter, full of bars and restaurants, date from previous times. In the Old Quarter, the local passion for gastronomy is palpable. From the miniature cuisine of the 'pintxos' to the restaurants of the creative cuisine masters, good eating is one of Donostia's commandments.
- Biarritz France: Make a trip to this popular and lively beach resort town on the Atlantic coast in southwest France which is about a 45-minute drive from San Sebastian.

For more information about the tournament including age groups, rules and regulations and more touristic information please visit the tournament website:

http://www.donosticup.com/english.asp





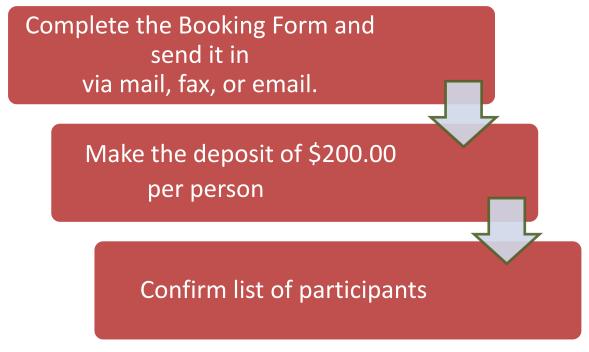
How to book and payment conditions:

- 1. Contact us with any questions, concerns, or changes to the itinerary/tour proposal.
- 2. Share and discuss the tour proposal with your group and set a date to get commitments for the tour.
- 3. Set a date to collect deposits to commit to the tour. We require a non-refundable US\$ 200.00 deposit per person to book the tour see below for more information about payments.
- 4. Once you have deposits and are ready to book the tour, fill out the Booking Form (document sent in the same e-mail as this proposal) and send it back to us along with the group's deposit (see below for more information about payments and this information is also included on your group's website page).
- 5. We will have a page on our website specifically for your group with your group's tour information, our General Conditions, payment information, fundraising, deadlines, a tour preparation guide and more. This website link has been e-mailed to your coach/team manager to share with the group.

# Additional information about payments:

Your group can make (bi) monthly payment installments to pay for the tour. The payment installments will be discussed between Premier International Tours and the group leader to ensure that the installments will work for all participants and overseas partners involved in the tour.

The deposit and installments can be made by credit card or by check. We will make a customized credit card authorization form for your group (will be sent to the coach/team manager) which would then need to be filled out by your group participants and sent back to us. We will keep this form on file for each installment. If participants decide that they will make payments by check, the checks will need to be sent in the mail a week before the installment is due to ensure that the payment is made on time. Include participant name(s) and group name on check. More information about payments can be found on your group's tour website page on our website.







# **Testimonials**

"Our recent European trips with Premier International Tours were first class from start to finish. The quality of opponents, accommodations and overall organization was professional and handled with great care. The staff completely understood the level of play and the scheduling required to meet the demands of the competition."



Gerry McKeown - Director and Coach - US Club Soccer National id2 program

"International competition is one of the great soccer experiences for any team. Using the services of Premier International Tours ensures both you and your players will have a memorable and problem-free journey."



Lynn Berling-Manuel – Chief Executive Officer of the United Soccer Coaches (Formerly NSCAA)

"I have been working with Premier International Tours since the mid 90's. Together we have organized tournaments, camps as well as international soccer travel for our teams and coaches to countries such as Spain, Italy, Sweden, Aruba, the Netherlands and Denmark. When I think about Premier International Tours the following words come to my mind: very organized, reliable and trustworthy." *Hassan Nazari, President – Dallas Texans* 



"In 1984 our Club took the first team on an international tour. Ever since 1984 we have been taking teams abroad. All these tours were organized by Loek van Zijl/Premier International Tours. I don't think there will be many partnerships in Sport that last more than 30+ years. Every year our tour is organized in a professional way and all our travelers always come back with Soccer and Cultural memories that last a lifetime. We can sincerely recommend Premier International Tours."





Check our <u>"Testimonials" page</u> on our website for testimonials and references from other groups that have traveled, and check our <u>Facebook page</u> and <u>website news section</u> to see reports of many of the groups that have traveled with us.





# Contact Us – (800) 724-6076

Loek van Zijl - President/Founder Loek@premierinternationaltours.com





Loek is the CEO and President of Premier International Tours USA and works in the main office in Colorado. In his 35+ years with Premier International Tours, formerly known as Euro-Sportring, Loek has provided invaluable help to countless American clubs and teams as they travelled overseas. Loek is also a former soccer player, with 20 years' experience as a goalkeeper, and an ardent fan of the European game as well as American Football. In his time off he loves hiking, fishing and is a huge Denver Broncos and Feyenoord Rotterdam fan!

Mike Stebbins - Sales and Marketing Mike@premierinternationaltours.com





Mike has been involved in soccer in the U.S. as a player at the highest levels for over 25 years and as a club, ODP and college player. His playing career culminated at the University of Denver in the late 90's where he was a 3-time all-conference selection and an NSCAA all-region selection his senior year. His playing, coaching and international travel experience over the last 20 years has given him deep insight into the needs and goals of teams planning to travel overseas. When not playing soccer, watching soccer or traveling for soccer, Mike enjoys working out, trying different world delicacies and spending time with friends and family. Mike's favorite international destinations he's visited include Barcelona, Paris, Amsterdam, Venice, Lisbon and Prague.

#### Other team members:

Eric – sales and tour administration Geoffrey – social media and web design Joanne and Meghan - finances