

DePauw University

Pedar Foss

January 21, 2019

Dear Pedar,

We are excited about the opportunity to work with you and your group!

Our goal is to provide your group with a premier soccer travel experience that exceeds your expectations and creates memories for your participants that will last a lifetime!

Please find enclosed your International Tour proposal.

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Should you have questions regarding any part of the enclosed information, call Mike Stebbins or myself at (800) 724-6076. We can arrange a group conference or Skype call with your group to discuss the tour and this proposal.

Yours in Soccer,

Loek van Zijl

President Premier International Tours

About Premier International Tours

- All tours are endorsed by the United Soccer Coaches (Formerly NSCAA).
- A+ rating with the Better Business Bureau (BBB).
- 2017 BBB Torch Award recipient. The Torch Award is the most prestigious award the BBB can present to a business. Being a recipient indicates that the business not only believes in the high standards promoted by the BBB, but also consistently acts on them and continuously integrates them into daily practices.
- Preferred International Travel Partner of US Youth Soccer.
- International Tour Partner of US Club Soccer.
- NIKE partner since 1994.
- Our staff has 60+ years of experience in organizing international tours for groups.



Benefits your group will receive traveling with Premier International Tours

- Three free trips (free trips do not include supplements for double or single rooms in hotels if applicable).
- **A free trip** for your coach, or a representative from your group, **to Barcelona, Spain, late January-early February of 2020 if you book your 2020 team tour by April 1, 2019.** This trip will include a visit to an FC Barcelona game, a visit to FC Barcelona's training facilities to watch youth teams train and play, a tour of the Nou Camp, a session with youth coaches from Espanyol and sightseeing in Barcelona! Please [click here](#) for our 2017 Barcelona coaches tour report and pictures.
- Free NIKE Soccer T-Shirts for every person who travels with your group.
- We will assist in managing all payments. We accept credit card payments as well as checks. Before your group books, we will discuss a payment schedule with you.
- A (bi) monthly payment plan can be arranged so people can spread out the payments.
- We have a special [tour preparation](#) and [fundraising guide](#) available on our website.
- We have a tour operator liability insurance coverage which also protects your participants and their payments.
- Supplemental travel insurance offered for all travelers.
- We offer help rescheduling flights for people who might want to extend their stay.



International Soccer Tour 2020 Itinerary

DePauw University

England – York, Liverpool and Manchester

Travel dates:

January 8-23, 2020

Itinerary:

- January 8 Departure from Chicago-O'Hare airport.
- January 9 Arrival London or Manchester airport. Transfer to your accommodation in York.
- January 10 Morning training session with your own coaching staff. Suggested sights for this day are: Tour of Jorvik Viking Center, Clifford's Tower and York Arc (Archaeology Center).
- January 11 Possible afternoon or evening visit to a pro game. Sightseeing York. With a stunning cathedral (York Minster) and the world's best railway museum, York boasts major sights as well as smaller gems like medieval guildhalls, Georgian town houses & National Trust and English Heritage properties. Afternoon or evening game vs. a local team.
- January 12 Possible afternoon or evening visit to a pro game. More sightseeing York. Suggestions: Visit Castle Museum and Yorkshire Museum.
- January 13 Day free for additional sightseeing in York – York Dungeon and York Art Gallery and/or visit the National Railway Museum. Evening lecture with Jonathan Wilson, journalist, author and founder of the The Blizzard (lecture arranged by your group).
- January 14 Transfer to your accommodation in Liverpool. Along the way stop in Leeds to visit the Royal Armouries Museum in Leeds..
- January 15 Sightseeing Liverpool. Suggestions: Visit Liverpool Cathedral, the Merseyside Maritime Museum and/or the International Slavery Museum. Evening game vs. a local team.
- January 16 More sightseeing Liverpool. Suggestions: visit the Museum of Liverpool including the Kicing and Screaming Football Show (film); then visit the Beatles Story and Cavern Club.
- January 17 Optional visit and tour Anfield, home stadium of Liverpool FC and then The Walker Art Gallery. Evening game vs. a local club.
- January 18 More sightseeing Liverpool. Suggestions: Visit the Liverpool Cathedral and Tower and the Tate (gallery) on Albert Dock. Possible afternoon or evening visit to a pro game.
- January 19 Transfer to your accommodation in Manchester. Possible afternoon or evening visit to a pro game.
- January 20 Optional tour of Old Trafford, home of Manchester United. Also visit the National Football Museum, England's museum of football (soccer).
- January 21 Sightseeing Manchester. Suggestion: Visit the People's History Museum and the Museum of Science and Industry.
- January 22 More sightseeing in Manchester. Suggestion: Visit the John Rylands Library and the Manchester Museum, Manchester Art Gallery, Albert Square and Manchester Town Hall. Evening game vs. a local team.
- January 23 Transfer to London or Manchester airport. Return flight.

Price per person*

45-49 people traveling - \$3,486.00
40-44 people traveling - \$3,580.00
35-39 people traveling - \$3,699.00
30-34 people traveling - \$3,868.00
25-29 people traveling - \$4,111.00
20-24 people traveling - \$4,473.00

* Prices are based on contracted airline fares for 2019. Prices are always subject to availability of flights and fares at time of booking. We will know more about fares for 2020 approx. 11 months prior to departure date.

Price inclusions:

- Round trip airfare, including airport taxes and fuel surcharges.
- Accommodations and meals as specified in this proposal – see below.
- Ground transportation – see below.
- Costs for arranging the sport program – see below.
- Services of a local tour assistant – see below.
- 3 free trip packages.

Sport program included:

We will arrange 4 friendly games per team (8 games total). We will also arrange field hire for one training session with your own coaches.

Accommodation and meals included:

York: 3-star Hotel accommodation in York ([Holiday Inn York](#) or similar).

- Daily breakfast and dinner included.
- Hotel accommodation in York not far from the city center.
- Rooms for 2 people with en-suite bathroom, trouser press, hairdryer, tea/coffee maker and TV.
- The hotel offers lounge, bar and restaurant.

Liverpool: 3-star Hotel accommodation in Liverpool ([Novotel Liverpool](#) or similar).

- Daily breakfast and dinner included.
- Hotel accommodation in Liverpool close to the city center.
- Rooms for 2 people with en-suite bathroom, trouser press, hairdryer, tea/coffee maker and TV.
- The hotel offers lounge, bar, restaurant, gym and spa and sometimes an indoor swimming pool.

Manchester: 3-star Hotel accommodation in Manchester ([Mercure Piccadilly Hotel](#) or similar).

- Daily breakfast and dinner included.
- Hotel accommodation in the city center of Manchester.
- Rooms for 2 people with en-suite bathroom, trouser press, hairdryer, tea/coffee maker and TV.
- The hotel offers lounge, bar, restaurant and gym.

Ground transportation included:

Bus transfers for airport transfers, game transfers and city transfers are included. The hotels are all within walking distance of a train station and some major sights.

Local guide services included:

A local tour assistant will be assigned to be exclusively with your group full time each day during your stay in each destination to provide you with any assistance when necessary and help plan or amend your daily schedule as needed.

Options available (not included in prices)

Sport program options:

- Visit and tour of a pro team stadium – between \$25.00 and \$30.00 per person.
- We can arrange tickets to pro games, subject to availability. Ticket costs will depend on the game, but usually ticket costs range from approx. \$75-\$150 per person depending on the game.

Travel insurance option:

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

Not included in prices:

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Admission fees to attractions.
- Single rooms in hotels. Single rooms are available at a supplement of \$40.00 per person per night on top of the double room supplements outlined in the accommodation description.

How to book and payment conditions:

1. Contact us with any questions, concerns, or changes to the itinerary.
2. Share and discuss the itinerary proposal with your group and set a date to get commitments for the tour. Make sure to share the General Conditions Document Form (document sent in the same e-mail as this proposal) with the group as well so all participants understand the terms and conditions.
3. Set a date to collect deposits to commit to the tour. We require a non-refundable US\$ 200.00 deposit per person to book the tour – see below for more information about payments.
4. Once you have deposits and are ready to book the tour, fill out the Booking Form (document sent in the same e-mail as this proposal) and send it back to us along with the group's deposit.
5. Check our [Travel Prep Guide](#) on our website for more information on international travel and steps to prepare your group for the tour.

Additional information about payments:

Your group can make (bi) monthly payment installments to pay for the tour. The payment installments will be discussed between Premier International Tours and the group leader to ensure that the installments will work for all participants and overseas partners involved in the tour.

These installments can be made by credit card or by check. If any participant decides to pay by credit card we will make a customized credit card authorization form for your group which would then need to be filled out by your group participants and sent back to us. We will keep this form on file for each installment. If the participant decides that he/she would like to pay by check the check will need to be sent in the mail a week before the installment is due to ensure that the payment is made on time. Include participant name(s) and group name on check.

Complete the Booking Form and
send it in
via mail, fax, or email.


Make the deposit of \$200.00
per person

Confirm list of participants

Fundraising Guide

Premier International Tours team raffle

Premier International Tours is offering its customers a wonderful opportunity to participate in a new raffle fundraiser. Players can sell raffle tickets and the grand prize of the raffle is a round trip airfare for 2 people to either Paris or London. Tickets are sold for \$5.00 a piece – players will keep 100% of the revenue. This program is only available for groups traveling with Premier International Tours and is available at no cost to the players or group. Expected earnings: \$500.00 or more per player.

Sport Tour Fundraiser	
Name: _____	2018 Soccer Tour Fundraiser Win two airline tickets from any destination in North America to Paris or London (your choice). Value of this trip is approximately \$ 3,000.00 <small>This program is given to all groups that will travel with Premier International Tours. We estimate that approx. 40,000 tickets will be sold. The winner needs to give us 4 months' notice and there are no blackout dates. All donations must be applied toward the team fund, not intended for individual reward. No purchase required for entry to raffle. All donations welcome.</small>
Email: _____	
Phone: _____	
Drawing date: January 11-12, 2019 at the United Soccer Coaches convention Donation Per Ticket: \$ 5.00	

Other fundraising ideas:

- Reaching Our Goal
- 24 Hour second sale
- Organize your own sports camp
- Golf tournament
- Dinner, dance and auction
- Sport – a – thon
- Texas Hold'em Poker Tournament
- And more

For more detailed information about the raffle fundraiser and the other fundraising ideas please check our ["Fundraising Guide"](#) on our website.

Using our fundraisers should enable your players to raise US \$500.00 or more towards their trip costs.

Testimonials

"Our recent European trips with Premier International Tours were first class from start to finish. The quality of opponents, accommodations and overall organization was professional and handled with great care. The staff completely understood the level of play and the scheduling required to meet the demands of the competition."

Gerry McKeown - Director and Coach - US Club Soccer National id2 program



"International competition is one of the great soccer experiences for any team. Using the services of Premier International Tours ensures both you and your players will have a memorable and problem-free journey."

Lynn Berling-Manuel – Chief Executive Officer of the United Soccer Coaches (Formerly NSCAA)



"I have been working with Premier International Tours since the mid 90's. Together we have organized tournaments, camps as well as international soccer travel for our teams and coaches to countries such as Spain, Italy, Sweden, Aruba, the Netherlands and Denmark. When I think about Premier International Tours the following words come to my mind: very organized, reliable and trustworthy."

Hassan Nazari, President – Dallas Texans



"In 1984 our Club took the first team on an international tour. Ever since 1984 we have been taking teams abroad. All these tours were organized by Loek van Zijl/Premier International Tours. I don't think there will be many partnerships in Sport that last more than 30+ years. Every year our tour is organized in a professional way and all our travelers always come back with Soccer and Cultural memories that last a lifetime. We can sincerely recommend Premier International Tours."

David Richardson, President/Technical Director – Sockers FC Chicago



Check our ["Testimonials" page](#) on our website for testimonials and references from other groups that have traveled, and check our [Facebook page](#) and [website news section](#) to see reports of many of the groups that have traveled with us.

Contact Us – (800) 724-6076

Loek van Zijl - President/Founder

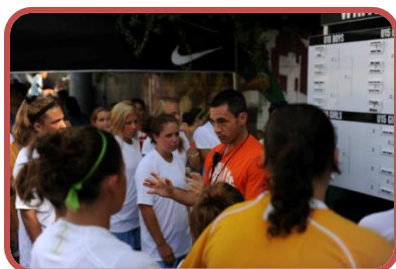
Loek@premierinternationaltours.com



Loek is the CEO and President of Premier International Tours USA and works in the main office in Colorado. In his 35+ years with Premier International Tours, formerly known as Euro-Sportring, Loek has provided invaluable help to countless American clubs and teams as they travelled overseas. Loek is also a former soccer player, with 20 years' experience as a goalkeeper, and an ardent fan of the European game as well as American Football. In his time off he loves hiking, fishing and is a huge Denver Broncos and Feyenoord Rotterdam Fan!

Mike Stebbins - Sales and Marketing

Mike@premierinternationaltours.com



Mike has been involved in soccer in the U.S. as a player at the highest levels for over 25 years and as a club, ODP and college player. His playing career culminated at the University of Denver in the late 90's where he was a 3-time all-conference selection and an NSCAA all-region selection his senior year. His playing, coaching and international travel experience over the last 20 years has given him deep insight into the needs and goals of teams planning to travel overseas. When not playing soccer, watching soccer or traveling for soccer, Mike enjoys working out, trying different world delicacies and spending time with friends and family. Mike's favorite international destinations he's visited include Barcelona, Paris, Amsterdam, Venice, Lisbon and Prague.

Other team members:

Matt – sales and tour administration

Geoffrey – social media and web design

Joanne - finances

Barcelona Coaches Tour

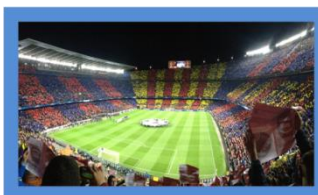
Premier International Tours is **offering an additional free trip** for the team coach or another representative from your group to **Barcelona, Spain** in late January–early February of 2020 if you book your 2020 team tour by April 1, 2019. This 5-day trip will include a visit to an FC Barcelona game, the Nou Camp and FC Barcelona’s training facilities, a session with youth coaches from RCD Espanyol and some great sightseeing in Barcelona!



Coaches Education Sessions



FC Barcelona Training Facility



Nou Camp



Barcelona Coaches Tour

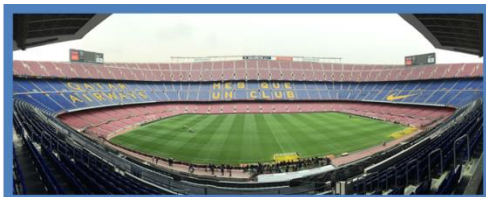
Itinerary Barcelona Coaches Tour:

Day 1 - Thursday	Departure from North America for overnight flight to Barcelona
Day 2 - Friday	Morning - Arrival Barcelona airport Afternoon - Visit Barcelona and the Nou Camp stadium Evening - Technical program presentation FC Barcelona Evening - Dinner at hotel
Day 3 - Saturday	Morning - Visit FC Barcelona training facilities with a tour of the facilities Morning and early afternoon - Watch FCB youth team games Afternoon - Sightseeing Barcelona Evening - Dinner at a Spanish Paella restaurant
Day 4 - Sunday	Morning - Visit to RCD Espanyol facilities with technical presentation Afternoon - Visit to the game FC Barcelona vs. Valencia. Evening at leisure
Day 5 - Monday	Transfer to Barcelona airport for return flight

[Click here](#) for a trip report and pictures from our 2018 Barcelona Coaches Tour.



Coaches Education Session



Home of FC Barcelona



Barcelona - Spain



RCD Espanyol